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Woburn, MA 01801

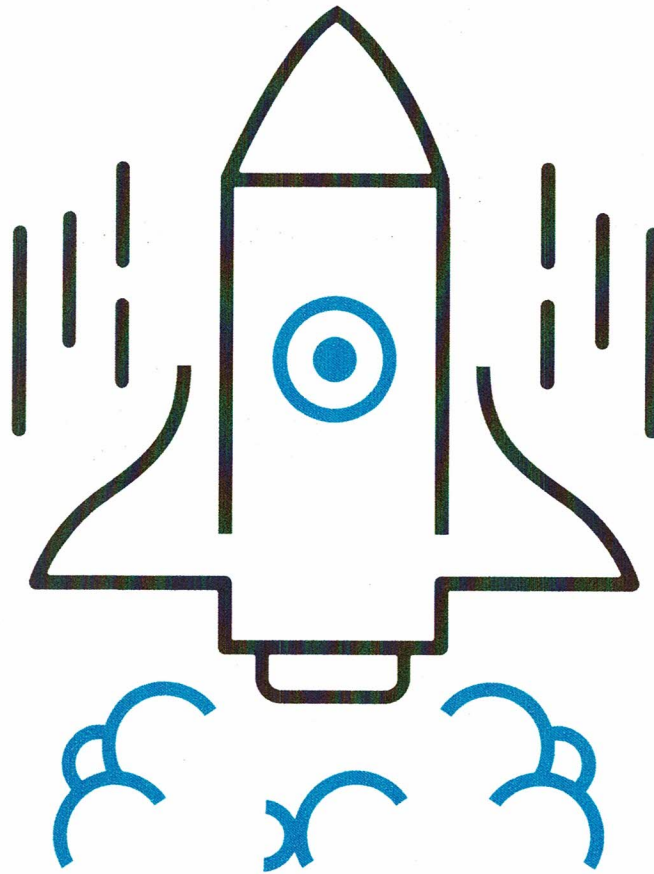
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# FEV TUTOR

## LIVE 1:1 ONLINE TUTORING

### PROPOSAL



Accelerating Learning Outcomes and Effecting  
Change in Education

**Prepared For:**

District: Mt Diablo Unified School District

Department:

Address: 1936 Carlotta Drive  
Concord, CA 94519-1397

**Proposal Issued:** December 10, 2020

**Proposal Expires:** January 31, 2021

**Academic Year:** AY20-21

**Proposal #:** NE56739v4

# // About Us



Live 1:1 Online Tutoring

## // Vision: Effecting Change in K-12 Education

FEV Tutor partners with K-12 school districts nationally to provide 1:1 online tutoring services that operate as a natural extension of each student's core learning environment. Our ESSA-approved programs are strategically designed in close collaboration with each partner district to accelerate learning for every student.

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# // Program Overview

## // Collaborative Academic Program Design

FEV Tutor believes that strategic partnerships are the common denominator for successful initiatives. This principle is central to our program model to help districts reach goals and drive key learning initiatives. We've found that our collaborative approach ensures that partners have unparalleled support across planning and implementation, buy-in and usage, and analysis and growth. We work closely with educators to design an effective program that allows for rapid deployment. This approach empowers teachers to activate scalable, data-driven support services quickly and easily. Across our core teams, we help support student learning and drive student success.

### **Our Academic Success Coaches combine their educational expertise and your data to:**

- Identify targeted populations and recommend program models to fit within the existing learning ecosystems
- Analyze data to inform planning and align our programs with your instructional strategies
- Create personalized learning plans for each student for maximum impact
- Actively communicate and adjust services to ensure effective program outcomes

### **Our programs are flexible to all student schedules, and we actively participate in program adoption:**

- 24/7 Access: Available from any internet-connected device for homework help, or coursework support
- Our multilingual Family & Student Engagement team drives adoption with frequent family updates, notifications, and check-ins
- 24/7 flexibility across scheduled sessions allows at-home learning on nights and weekends

### **We provide services for all student populations and programs:**

- At-risk students and intervention programs
- ELL, migrant, and dual language students
- Special education students
- Homeless and foster youth students
- Near-proficiency student
- Low-performance students
- RTI Tier II & III students
- Enriched classroom programs (GATE)
- College & career readiness programs (SAT/ACT)
- After-school program support
- Distance/remote learning programs


### **We provide data and reports to empower educators to make the most informed learning decisions**

- An internal Data Analytics team to develop reports across multiple stakeholder levels
  - Ongoing, easy-to-read student achievement reports, with commentary from tutors, raw data, snapshot summaries, and recent trends
  - Academic impact analysis report to explore FEV Tutor usage vs. outcomes/gains on state and benchmark assessments and provide transparency into Return on Investment and program efficacy
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# // FEV Tutor Pricing Model

## // School/District Software Licenses

FEV Tutor offers School, District and Program Site Licenses which include Banks of Live 1:1 Instructional Hours; along with several other wrap around services (listed below). Our licenses are purchased just like a software license, with one purchase order issued for the licenses so that FEV Tutor can keep the purchasing process streamlined and allow for 100% of license purchased to go to direct Live 1:1 direct instruction for students.

 <p>Live 1:1 Instruction (Your Bank of Hours)</p>	 <p>Professional Development &amp; Training</p>	 <p>Progress Monitoring</p>	 <p>Targeted Content For Instruction</p>	 <p>24/7 Support</p>
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## // How to Calculate Your 'School/District License'

**\$25**

per hour/per student  
**INSTRUCTIONAL HOURLY COST**

### How to Calculate License Cost?

XXXXXX Number of Instructional Hours x \$25/hour/student = Your License Cost

- Districts/schools can add hours at any time \$25/hour/student via an additional purchase order.
- Unused hours will roll over to the following academic year upon signature of renewal contract.
- Unused hours expire without the renewal contract.
- For intervention and/or test prep, FEV Tutor recommends 8-10 hours of tutoring per semester.
- For targeted tutoring services, dosage should be 10-22+ hours per student per academic year.

## // FEV Tutor License Includes:

- ✓ Professional Development and Training
- ✓ License Activation and Maintenance
- ✓ Dedicated Academic Program Manager
- ✓ 24/7 Data and Reporting Access
- ✓ Academic Impact Data Analysis
- ✓ 24/7 Support
- ✓ Initial Student and Administration License Set Up
- ✓ Unlimited Student, Teacher, and Admin Licenses  
No limit on number of students enrolled - time is interchangeable among students
- ✓ Targeted Tutoring Content  
(all grades and core subjects)
- ✓ Development of Personalized Tutoring Plans
- ✓ Access to FEV Tutor Student & Family Engagement Team
- ✓ Time Used is Prorated Based on Usage  
(No Charge for Absences)

# // Payment Method

- // Please email any Purchase Orders, Contracts and any other Purchasing Documentation to be processed to **Billing@fevtutor.com**. **If you need to reach us by phone please contact: 781-376-6925**
- // FEV Tutor invoices full license fee (flat fee for entire academic year) upon receipt of Purchase Order and will then activate licenses, set program up and start Professional Development and Training.

# // Acceptance

// Please Sign

Mt Diablo Unified School District

Focus Care Inc., dba FEV Tutor Inc.  
Tax ID: 03-0428625

\_\_\_\_\_  
Signature

*PMoradi*  
\_\_\_\_\_  
Signature

Adam Clark

Parisa Moradi

\_\_\_\_\_  
Full Name (Print)

\_\_\_\_\_  
Full Name (Print)

Superintendent

925-998-4258 / parisa.m@fevtutor.com

\_\_\_\_\_  
Title

\_\_\_\_\_  
Contact

\_\_\_\_\_  
Date

December 10, 2020

\_\_\_\_\_  
Date

# // INTENT TO PURCHASE:

This serves as a Letter of Interest/Intent to partner with FEV Tutor if/when the board approves the contract. By signing this letter of intent, FEV Tutor will include and honor your 1,000 Grant Hours (value of \$25,000).

Mt. Diablo Unified School District intends to invest \$125,000 with FEV Tutor for AY20-21 as per the above Quote/ Proposal for FEV Tutor's Instructional Software License for Live 1:1 Online Tutoring, and upon Board Review and Approval in January of 2021, the Buyer will provide a signed contract, and purchase order for this amount.

NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: December \_\_\_\_\_, 2020

# // Quote:

## PREPARED FOR:

School/District:

Mt Diablo Unified School District

Address:

1936 Carlotta Drive

Concord, CA 94519-1397

## CONTACT INFO:

Name

Adam Clark

Title:

Superintendent

Email:

## FEV TUTOR CONTACT:

Name:

Parisa Moradi

Phone Number:

925-998-4258 / parisa.m@fevtutor.com

Email:

parisa.m@fevtutor.com

### Live 1:1 Online Tutoring School/District Software License

Academic Year/Duration:

**AY20-21**

Number of Students (approx):

**Any eligible student - 3th-12th**

Program Type:

**ESSA Approved Intervention & Homework Help**

Instructional Hours Included:

**5,000 purchased; 1,000 grant (value of \$25,000)**

License Cost: **\$125,000**

Upon a signed renewal contract, unused instructional hours will roll over to the following academic year. Without a signed renewal contract, unused hours will expire at 12/31/2021. Additional hours can be added to the license in blocks at \$25.00 per hour/student.

# // Terms and Conditions

## // Term 1

School/District Software Licenses include:

- ✓ Professional Development and Training
- ✓ Targeted Tutoring Content (all grades and core subjects)
- ✓ License Activation and Maintenance
- ✓ Dedicated Academic Program Manager
- ✓ 24/7 Data and Reporting Access
- ✓ Academic Impact Data Analysis
- ✓ Initial Student and Administration License Set Up
- ✓ Unlimited Student, Teacher, and Admin Licenses  
No limit on number of students enrolled - time is interchangeable among students
- ✓ Development of Personalized Tutoring Plans
- ✓ Access to FEV Tutor family and Student Engagement Team
- ✓ Time Used is Prorated Based on Usage  
(No Charge for Absences)
- ✓ 24/7 Support

## // Term 2

Upon the receipt of Purchase Order, FEV Tutor will invoice the full license fee\* (flat fee for the entire academic year) and then FEV Tutor will activate the license, set up the program, and start professional development and training. Software license is available on demand. Once activated, license are non-refundable.

\*additional hours can be added to the license in blocks at \$25.00/hour/student

## // Term 3

GRANT HOURS (expire on 6/30/2021 and do not roll over): 1,000 Grant Hours/Value of \$25,000