

BID FORM
Bid No. 1707
CLASSROOM FURNITURE 2015

To: Mt. Diablo Unified School District
Purchasing/Warehouse Department
2326 Bisso Lane
Concord, CA, 94520

From: School Specialty, Inc.
Name of Bidder
100 Paragon Parkway
Mailing Address
Mansfield, Ohio 44903
City, State & Zip

Responding to Bid No. 1707 due by 10:00 AM., May 8, 2015, the Bid Submittal Deadline, the undersigned Bidder agrees to furnish and deliver equipment per specifications. I/We have stated hereon the price(s) at which we will furnish and deliver the specified item(s) and will accept as full payment therefore the amount shown below.

Bidder further agrees, in addition to the terms and conditions specified herein, the following terms and conditions that are a part of this bid and any resulting contract:

F.O.B./A.S.I. P. Point. All shipments shall be made F.O.B. DESTINATION / A.S.I.P. (assembled, set in place) inside delivery, destination, at various sites. A.S.I.P. destination indicates that the seller is responsible for shipment until it is tendered to the Mt. Diablo Unified School District (MDUSD) and/or installing contractor if separately contracted with the MDUSD. The District will not pay for shipping and handling, nor shall the District pay for any fuel surcharges that are not indicated herein. Inside delivery each project site.

Award. Bid award will be based on the lowest responsible bid price including any transportation charges, as well as any other criteria indicated in these specifications. The District reserves the right to make award at any time up to ninety (90) days from the date of the bid opening.

Vendor Requirements. District requires prospective bidders to provide reference letters from other school districts they have done business with previously. Reference letters should indicate years of experience working with K-12 education environments. Bidders are exempt from this requirement if they have done business with MDUSD in last 5 years.

For the process of easy inventory, the vendor/s will ship the items for each site on separate palette(s) and/or boxes with the site name clearly identified on the packaging. Items for different schools cannot be mixed in the same boxes. The qualified bidder/s will coordinate with the Measure C staff in setting up schedules for the work services at various sites.

All items must be received by Mt. Diablo Unified School District no later than 21 calendar days from the P.O. submittal. As part of the agreement, the vendor is to provide discount in the amount of 2% on all items not received by MDUSD by 21 calendar days from the date of P.O. submittal.

Vendors must be able to provide an agreement for 60 to 90 days of coverage for accidental damage of all items ordered and also honor the quoted pricing based on the increment presented on the BID form.

Bidder acknowledges current registration with the California Department of Industrial Relations, pursuant to AB 875 and Division 2, Part 7, Chapter 1 (commencing with Section 1720) of the California Labor Code, as required by AB 875.

Signatures. All information submitted by Bidder, including signatures, must be original. Copies will not be accepted.

Taxes. Bidders should show State and Local Sales Tax on their bids. MDUSD will pay the Sales Tax directly to the State of California when the Successful Bidder is not registered with the state to collect it. Bidder agrees to deduct (through deductive change order) any payment made in their behalf.

MDUSD is exempt from Federal Excise Tax.

District Project Manager:

The District's Project Manager shall be:

Bert A. Balba, Construction Manager, 2010 Measure C
3333 Ronald Way
Concord, CA 94519
(925) 682-8000, ext. 85609
balbab@mdusd.org

Attention Bidders-Please Read Carefully

Please check your calculations before submitting your bid; MDUSD will not be responsible for Bidder miscalculations.

Benchmarking. After the first anniversary of the effective date, District shall have the right, at its own cost and expense, and no more frequently than once during any twelve (12) month period, to obtain the services of an independent third party reasonably acceptable to vendor and subject to vendor's standard confidentiality agreement, to benchmark the services (including performance, service levels, and charges) against other vendors performing similar services under similar terms and conditions to ensure that District is obtaining competitive pricing and levels of service. Should such benchmarking result in an indication that the District is paying more than market competitive pricing and/or receiving less than competitive service levels, vendor has 30 days to provide alternate benchmarking that substantiates vendor's competitive pricing and levels of service or to adjust pricing and levels of service to District's benchmark. If after such 30-day period vendor has neither provided such alternative benchmarking nor adjusted pricing and/or levels of service in accordance with the benchmark, District may either terminate the agreement with vendor or continue to require vendor to perform under the existing agreement. Should District terminate this agreement under this provision, the termination will be handled as a termination for convenience under this agreement.

Term of Offer. It is understood and agreed that this bid may not be withdrawn for a period of **ninety (90) days** from the Bid Submittal Deadline, and at no time in case of successful Bidder.

Term of Unit Rate Requirements. It is understood and agreed that the term of unit rate requirements will be forty-eight (48) months. Upon approval of the Board, the District reserves the right to execute up to three (3) – (twelve) 12 month extensions.

Bidder's Acknowledgement of His Understanding of the Terms and Conditions. Signature below verifies that Bidder has read, understands, and agrees to the conditions contained herein and on all of the attachments and agenda.

Bidder acknowledges current registration with the California Department of Industrial Relations, pursuant to AB 875 and Division 2, Part 7, Chapter 1 (commencing with Section 1720) of the California Labor Code. . As required by AB 875,

Bidder hereby acknowledges receipt of Addenda Number(s) 1, 2, 3, and 4.

SCHEDULE OF UNIT COST / VOLUME DISCOUNT Classroom Furniture							
					Volume Pricing Discount		
	B	C	A	E	F	G	H
Item No.	Projected 3 year Total ***	Bid Quantity	Description	Bid Total (\$) Base Year Bid Qty. (Column C) x(times) Unit Pricing (Column F,G or H)	Unit Price quantity 1-50	Unit Price quantity 51-100	Unit Price quantity 101 or more
1.	200	56	872460 W/ WMP 24" X 60" Computer table with built-in wire management system. As Spec	\$12,686.80	\$226.55	\$226.55	\$226.55
2.	300	1	#7103 Artco-Bell Uniflex – Grade(s) K-2/Color NAVY. As Spec	\$23.47	\$23.47	\$23.47	\$23.47
3.	300	40	#7105 Artco-Bell Uniflex – Grade(s) 2-5/Color NAVY. As Spec	\$1070.80	\$26.77	\$26.77	\$26.77
4.	300	124	#7107 Artco-Bell Uniflex – Grade(s) 5-12/ Color NAVY. As Spec	\$3630.72	\$29.28	\$29.28	\$29.28
5.	300	6	# 03097 Interchange Swoop Win Desk (Triangular Shape) Small ; Grey Nebula w/ Black edge band, black frame. ALT ITEM Classroom Select Collaboration 1425933 As Spec	\$1007.40	\$167.90	\$167.90	\$167.90
6.	300	6	# 11852 Flavors Noodle Stack Chair, 16" As Spec	Spec \$670.38	\$111.73	\$111.73	\$111.73
			ALT ITEM CS Neomove 4 Leg Chair 14" 1507758	Alt \$ 448.50	\$74.75	\$74.75	\$74.75
			ALT ITEM CS Neomove 4 Leg Chair 16" 1507756	Alt \$465.18	\$77.53	\$77.53	\$77.53
			ALT ITEM CS Neomove 4 Leg Chair 18" 1507754	Alt \$481.86	\$80.31	\$80.31	\$80.31

MDUSD 1707 Manufacture, Fabricate and /or Assemble and Deliver Heating, Ventilating & Air Conditioning Equipment

SCHEDULE OF UNIT COST / VOLUME DISCOUNT Classroom Furniture							
					Volume Pricing Discount		
	B	C	A	E	F	G	H
Item No.	Projected 3 year Total ***	Bid Quantity	Description	Bid Total (\$) Base Year Bid Qty. (Column C) x(times) Unit Pricing (Column F,G or H)	Unit Price quantity 1-50	Unit Price quantity 51-100	Unit Price quantity 101 or more
7.	200	6	CH1FIPI0 Chat/ Conversation Chairs As Spec	\$1,105.02	\$184.17	\$184.17	\$184.17
8.	100	6	#2503L Chat Planner Round table As Spec	\$1,668.42	\$278.07	\$278.07	\$278.07
9.	100	6	CHW0G Chat Wedge Table (No Power) As Spec	\$499.56	\$83.26	\$83.26	\$83.26
10.	100	2	ULPB60 16"x60' Stand Up Table w/o power As Spec	\$1,407.10	703.55	\$703.55	\$703.55
11.	100	30	225D111 Adjustable Height Select Lab Workstation; Keyboard(Synthesizer) Desk Bidding Alt Sisneros	\$22,920.00	\$764.00	\$764.00	\$764.00
12.			Basic Lab Workstation see below for more options Classroom Furniture Subtotal (1-11)				
13.			Group II escalation – (currently scheduled to begin spring/summer 2016) generally understood to include all associated costs as identified in this proposal (#1707), as applied to "Schedule of Unit Cost Per System" baseline costs for line item(s) 1 to 11.	To be determined based upon PPI at time of ordering			
14.			Group III escalation – (currently scheduled to begin spring/summer 2017) generally understood to include all associated costs as identified in this proposal (#1707), as applied to "Schedule of Unit Cost Per System" baseline costs for line item(s) 1 to 11.	To be determined based upon PPI at time of ordering			

Optional additional cost per unit for Lab Workstations Power Entry Cable JHDES \$155.58 Power Bar Raceway 35PBH48 \$69.93 Power Jumper Cable JPCPT30 \$95.73 and Duplex Receptacles DUP11 \$21.63

Item	Description	Amount
	Manufacture, Fabricate and/or Assemble and Deliver all items contained in Attachment 1.	Included
1.	Unit Price Sum total (from above)	\$ 23,769.67
2.	State and Local Sales Tax @ 9%*	\$ 2139.27

* For proposal purposes only. Actual sales tax will be applied at time Purchase Agreement issued.

EXCLUDES ITEM # 11

ADDITIVE ALTERNATE	
Provide the added cost of	
all equipment furnished as a part of this bid package.	
Dollars	\$ 25,277.37
TOTAL ALTERNATIVE BID PRICE	Tax @9% 2274.96

Dollars

TOTAL BID PRICE

Include lines 1-10 As Spec Excludes line 11 \$23,769.67

Include lines 1-4/7-10 As Spec 5,6 and 11 Alternatives *Excludes sales tax \$49,047.04

Piggybacking: Cooperative Purchasing / Other Agency

It is the intent of the Mt. Diablo Unified School District that other public school districts, community college districts and public agencies throughout the State of California may purchase identical items at the same unit price(s) subject to the same terms and conditions, pursuant to the Public Contract Code, Sections 20118 and 20652. Freight and shipping charges are applicable to pricing for Mt. Diablo Unified School District only. Additional freight and shipping charges that may be required by other agencies are outside the scope of this solicitation. Furthermore additional charges that are outside the scope of this solicitation may apply. The Mt. Diablo Unified School District waives its rights to require other districts to draw their warrants in favor of this District and authorizes each District to make payment directly to any successful bidder. As allowable by applicable state and local regulation, it is the intent of District to utilize this proposal for the duration of the current Classroom Technology Enhancement program. Above items represent baseline models currently anticipated in addition to all consumable and ancillary items as identified in the proposal documents.

As noted in this solicitation, prices shall be adjusted pursuant to this solicitation and any successful contractor shall submit for price adjustment within 90 days of contract extension period, starting semi-annually, July 1, 2017.

*** - Any additional procurement or purchase agreement is subject to availability of funds. Schedule is NOT A GUARANTEE of procurement.

Order Quantities and Unit Pricing

District intends to order all items for each phase under a single purchase agreement. Vendor further understands that delivery will be scheduled and based on an "AS NEEDED" basis. Vendor further understands that in terms of quantity discounts, additional units requested prior to District taking delivery shall be priced as if the additional quantities were included in original order. Volume pricing for any additional order/items and received by the vendor after delivery shall be priced based on when order is received by the vendor.

Current Stock/Model Number

District understands model numbers and availabilities change from time to time. The following items represent the minimally anticipated size, capacity and/or functionality required.

Equipment Pricing Escalation: In the event the District desires to purchase additional equipment at a later time after the equipment of IFB No. 1707, the pricing of such additional equipment shall be adjusted, up or down from the prices offered in IFB No. 1707, per the following Producer Price Index (PPI) of the Bureau of Labor Statistics: "33712 – Household & institutional Furniture Mfg.". Example calculation:

Price of Equipment in IFB No. 1707 Bid: \$100,000

Value of PPI Index at date of IFB No. 1707 Bid: 105.3

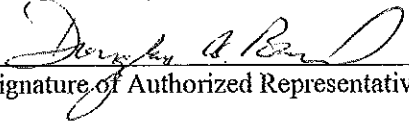
Value of PPI Index at date of future equipment purchase: 107.8

Percentage change in PPI Index: 2.37%

Adjusted Equipment Price: \$102,370

Representations Made Under Penalty Of Perjury. The representations herein are made under penalty of perjury. We hereby offer to sell to MDUSD the above item(s) at the prices shown and under the terms and conditions herein, attached, or incorporated by reference.

School Specialty, Inc.
Bidder Name (Person, Firm, Corp.)


Signature of Authorized Representative

100 Paragon Parkway
Address

Douglas A. Barnd
Printed Name of Authorized Representative

Mansfield, Ohio 44903
City, State, Zip Code

Regional F&E Operations Manager, Assistant Secretary
Title of Authorized Representative

419-589-1900 / 800-305-0174
Telephone Number

419-589-1449 / 800-818-5537
Facsimile Number