

Mt. Diablo Unified | Cardonex Proposal – Purchasing Options | June 15, 2023

All Secondary Schools (minus Alternative Education Sites)

With a three-year Cardonex purchasing agreement, Mt. Diablo Unified will be afforded \$48,043.80 in total savings:

- o Cardonex Academy cost for year 1 (25% discount) +Subscription (5% discount): \$11,639.60 savings
- o Cardonex Academy cost for year 2 (50% discount) + Subscription (5% discount): \$18,202.10 savings
- o Cardonex Academy cost for year 3 (50% discount)+ Subscription (5% discount): \$18,202.10 savings

Normal Year-to-Year Purchasing Total 3 Year Investment - \$383,376				Three-Year Agreement Total 3 Year Investment - \$335,332.20			
Year 1: 2023-2024 (to build 24-25 Master Schedules)				Year 1: 2023-2024* (to build 24-25 Master Schedules)			
Description	Sales Price	Quantity	Price	Description	Sales Price	Quantity	Price
Cardonex Academy	\$26,250	1	\$26,250	Cardonex Academy	\$26,250 25% Discount = \$19,687.50	1	\$19,687.50
Cardonex Subscription	\$7.00	14,506	\$101,542	Cardonex Subscription	\$7.00 5% Discount = \$6.65	14,506	\$96,464.90
			\$127,792				\$116,152.40
Year 2: 2024-25 (to build 25-26 Master Schedules)				Year 2: 2024-25 (to build 25-26 Master Schedules)			
Description	Sales Price	Quantity	Price	Description	Sales Price	Quantity	Price
Cardonex Academy	\$26,250	1	\$26,250	Cardonex Academy	\$26,250 50% Discount= \$13,125	1	\$13,125
Cardonex Subscription	\$7.00	14,506	\$101,542	Cardonex Subscription	\$7.00 5% Discount = \$6.65	14,506	\$96,464.90
			\$127,792				\$109,589.90
Year 3: 2025-26 (to build 26-27 Master Schedules)				Year 3: 2025-26 (to build 26-27 Master Schedules)			
Description	Sales Price	Quantity	Price	Description	Sales Price	Quantity	Price
Cardonex Academy	\$26,250	1	\$26,250	Cardonex Academy	\$26,250 50% Discount= \$13,125	1	\$13,125
Cardonex Subscription	\$7.00	14,506	\$101,542	Cardonex Subscription	\$7.00 5% Discount = \$6.65	14,506	\$96,464.90
			\$127,792				\$109,589.90

*Cardonex Subscription based on the current year's total enrollment number divided by two.