



**QUALITY SOUND**  
DIVISION OF BI-JAMAR, INC.

Quality Sound  
2010 E. Fremont St.  
Stockton, CA 95205

**QUOTE**  
**10278**

CA 496881 C-7, C-10  
DIR 1000000115  
ACO 6020

**BILL TO** **JOB LOCATION**

**Company:** Mt. Diablo Unified School District  
**Address:** 1936 Carlotta Drive  
Concord, CA 94519  
**Contact:** Paul Lundholm  
**Phone:** 9258257440

**Company:** Valle Verde Elementary School  
**Address:** 3275 Peachwillow Lane  
Walnut Creek, CA 94598  
**Contact:** Doug Higbee II  
**Phone:** 9255428086

**Date:** 2023-03-17  
**Sales Rep:** David Pattee  
**Phone:** (209) 948 2104 EXT 1072

**TITLE**

Valle Verde ES, Rauland Telecenter U

**SCOPE OF WORK**

Quality Sound will provide and install all new equipment, software, and licensing as required to provide a new Rauland Telecenter, version U as described herein.

The Telecenter U system delivers a robust communication solution on an IP platform to provide the following benefits and functional capabilities:

- District Software for Remote Centralized Management, Installed at District Data-Center.
- Web-browser-based system programming and live paging from any PC.
- Mobile Application for Site Level Emergency Management.
- Automated Event and Emergency Sequences.
- Easy to use Calendar-based Scheduling.
- Pre-recorded audio and live paging.
- Customized and live digital messaging.
- SIP Integration to VoIP Telephone Systems.
- Support for up to 500 IP Speakers Modules per site.
- Support for up to 100 Event Schedules and Sequences.
- Administrative Management Console and Media Input in Main Office.
- Twenty Programmable (20) Zones: Any Combination of speakers and/or zones.
- Schedule and Control Classrooms independently or as part of a zone.
- Remote Software Volume Control and Exclusion of all audio zones and individual speakers.
- Supports the addition of multi-function emergency/call-in/control stations to any classroom.
- Hands-Free Two-Way Intercom to Individual classrooms from anywhere in the district.
- **No re-occurring fees; All Software Licensing is a one-time purchase.**
- **No fee software updates for the lifetime of the product. (labor excluded)**
- **Quality Sound Service Agreements Available after 2-Year Standard Warranty.**

All existing system speakers, clocks, exterior paging horns, and cabling shall remain and be reconnected to new head equipment. Any existing items not re-used shall be removed and turned over to the district for storage / spare parts. An Administrative Console will be provided and installed in the staff area.

**It is strongly advised that the district provide a UPS for the system in case of power loss.**

**DISTRICT REQUIREMENTS:**

Before commencing work; the district shall identify, test, and label all existing speaker and clock circuits for connection to the new system.  
- (If the district would prefer to have Quality Sound perform these pre-installation services, please let us know and our service department can carry this out at normal service rates.)  
During the installation; the district shall provide one maintenance technician for assistance with access to the facility and testing of the system.

**EXCLUSIONS (WORK TO BE PERFORMED BY OTHERS)**

Any Fees and/or Permits are excluded.  
Patching and painting of any kind are excluded.  
Fire Stop Sleeves and Access Panels are excluded.  
Labor is limited to open access to walls, floors, and ceilings.  
Programming of VoIP phone systems and District Switches is excluded.  
Providing new cabling is excluded; to be provided by the District.  
Providing Network Servers and Switches within MDF/IDFs is excluded.  
Any work not quoted or listed within this quote is excluded.



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PART NUMBER	MANUFACTURER	DESCRIPTION	QTY
<b>Rauland Telecenter U</b>			
TCU3000SW	Rauland	Telecenter IP Site License	1.00
TCC2000	Rauland	Telecenter IP Site Controller	1.00
TCC2045	Rauland	Telecenter IP Administrative Console	1.00
TCC2024	Rauland	Telecenter IP 24-Port Analog Speaker Gateway	2.00
TCAMCS	Rauland	Telecenter IP to Analog Wired Master Clock	1.00
TCC2022	Rauland	Telecenter Campus Zone Module	2.00
PF000613	Powersoft	Mezzo 322 A Amplifier	1.00
	Quality Sound	Miscellaneous Hardware	1.00
	Quality Sound	Insurance Bonds Included	1.00
	Quality Sound	Freight / Shipping	1.00
	Quality Sound	2 Year Workmanship Warranty	1.00
	Quality Sound	Sales Tax Included, "Use Tax"	1.00
		Professional Services	
<b>Rauland Telecenter U Total:</b>			<b>\$39,708.75</b>
<b>Subtotal:</b>			<b>\$39,708.75</b>
<b>Tax:</b>			<b>\$0.00</b>
<b>Total:</b>			<b>\$39,708.75</b>

**TERMS AND CONDITIONS:** Pricing is only good for thirty days. A signed quote, contract or P.O. shall be delivered to Quality Sound before any work is started or materials ordered. All invoices shall be paid within thirty days. Quality Sound is not responsible to delays caused by product availability. Quality Sound's on-site staff will require the work area to be free of obstructions prior to commencement of any work. In addition, our staff will need unrestricted access to and from the work area, and access to the nearest loading area. During service the work areas should be considered a construction zone. In the interest of public safety, our staff must have priority use of the work areas until the services are complete. Our staff are scheduled to perform only the work included within this quote. If anyone with authority wishes the change or modify the scope of work; please contact our office. If scheduling problems arise, Quality Sound will make every effort to work around those needs. Quality Sound provides a one year warranty against defects of materials and workmanship on the newly installed equipment; manufacturer's component warranties vary, but many extend past this point. - **Thank you again for choosing Quality Sound.**

<b>IF YOU WISH TO ACCEPT THIS PROPOSAL AND RELATED STATEMENT OF WORK, PLEASE SIGN AND RETURN</b>		
BUYER: _____ <small>(Print Name)</small>	SIGNATURE: _____	DATE: _____



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**QUOTE**  
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**BILL TO** **JOB LOCATION**

**Company:** Mt. Diablo Unified School District  
**Address:** 1936 Carlotta Drive  
Concord, CA 94519  
**Contact:** Paul Lundholm  
**Phone:** 9258257440

**Company:** Woodside Elementary School  
**Address:** 761 San Simeon Drive  
Concord, CA 94518  
**Contact:**  
**Phone:**

**Date:** 2023-03-17  
**Sales Rep:** David Pattee  
**Phone:** (209) 948 2104 EXT 1072

**TITLE**

Woodside ES, Rauland Telecenter U

**SCOPE OF WORK**

Quality Sound will provide and install all new equipment, software, and licensing as required to provide a new Rauland Telecenter, version U as described herein.

The Telecenter U system delivers a robust communication solution on an IP platform to provide the following benefits and functional capabilities:

- District Software for Remote Centralized Management, Installed at District Data-Center.
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- Hands-Free Two-Way Intercom to Individual classrooms from anywhere in the district.
- **No re-occurring fees; All Software Licensing is a one-time purchase.**
- **No fee software updates for the lifetime of the product. (labor excluded)**
- **Quality Sound Service Agreements Available after 2-Year Standard Warranty.**

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**It is strongly advised that the district provide a UPS for the system in case of power loss.**

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	Quality Sound	Insurance Bonds Included	1.00
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<b>Subtotal:</b>	<b>\$39,708.75</b>
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