



March 22, 2018

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GINA RAMIREZ
CONCORD HIGH SCHOOL
4200 CONCORD BLVD.
CONCORD, CA 94521

Quote #: 102454
Quote Date: 03/22/18
Customer #: 016445
Phone #: (925) 682-8000
Fax #: (925) 687-7440

Dear GINA:

In reference to our conversation, we are pleased to offer you the following price quotation, F.O.B. Shipping Point / Terms: Net 30.

Q U O T A T I O N D E T A I L

Line/Item	Description	List Price	Your Price	Qty/Unit	Ext. Total
1	HSAH-DG H.S. HURDLE, DARK GREEN TUBES FREE SILKSCREENING OF SCHOOL NAME OR NICKNAME!!	120.00	85.00	80 ea	6,800.00
2	IAP-26-G HIGH JUMP PAD, GREEN	6,295.00	4,250.00	1 ea	4,250.00
3	IWC-26-GY WEATHER COVER, GRAY	795.00	650.00	1 ea	650.00
4	MJS MEGA HIGH JUMP STANDARD	1,250.00	950.00	1 pr	950.00
5	XG4 HIGH JUMP CROSSBAR FREE WITH PACKAGE PURCHASE!	92.00	0.00	2 ea	0.00
6	MACH-1/PKG-6 STARTING BLOCK PACKAGE (6+CART) BLOCKS ARE FIXED PEDAL	2,790.00	2,200.00	1 ea	2,200.00
7	SPV-30XL-G POLE VAULT PAD, GREEN SIDE PADS ARE INCLUDED	16,750.00	12,895.00	1 ea	12,895.00
8	SWC-30XL-GY WEATHER COVER, GRAY	1,450.00	1,100.00	1 ea	1,100.00
9	PVS-HSX PREMIER P.V. STANDARD, HS (7'-19')	2,350.00	1,850.00	1 pr	1,850.00
10	XG5 POLE VAULT CROSSBAR XBARS FREE WITH PACKAGE PURCHASE	94.00	0.00	2 ea	0.00



Track & Field • Football • Soccer • Lacrosse • Field Hockey • Baseball • Softball

A L U M I N U M A T H L E T I C E Q U I P M E N T

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GINA RAMIREZ

Quote #: 102454

Q U O T A T I O N D E T A I L

Line/Item	Description	List Price	Your Price	Qty/Unit	Ext. Total
11 FRT	FREIGHT CHARGES FOR ABOVE ITEM(S) ESTIMATED DELIVERY: 6-7 WEEKS	0.00	3,850.00	1 ea	3,850.00
** SUMMARY OF 11 ITEMS QUOTED:					===== Total 34,545.00
[\$41,652.00 LIST / \$34,545.00 QUOTED / \$10,957.00 SAVING / 26% DISCOUNT]					

Order total includes shipping cost. Please Note: If shipment incurs inside delivery or special lift requirement charges, this cost would be added to your invoice.

This quotation can be held firm for a period of 30 days. If you should have any questions, or would like to place an order, please do not hesitate to call us on our toll-free number at any time. An important note; please order early to facilitate your required delivery date.

We hope to serve you soon.

Sincerely Yours,

MOIRA METZLER
Sales Representative

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STEVE SPROUL
TRACK COACH
MANHASSET JR-SR HIGH SCHOOL
200 MEMORIAL PLACE
MANHASSET, NY 11030-2320

Quote #: 102433
Quote Date: 03/22/18
Customer #: 004440
Phone #: (516) 652-1658

Dear STEVE:

In reference to our conversation, we are pleased to offer you the following price quotation, F.O.B. Shipping Point / Terms: Net 30.

ALUMINUM ATHLETIC EQUIPMENT CO.
1000 Enterprise Drive • Royersford, PA 19468-1298
Toll Free: (800) 523-5471 • (610) 825-6565
Fax: (610) 825-2379 • www.AAEworld.com



Track & Field • Football • Soccer • Lacrosse • Field Hockey • Baseball • Softball

Q U O T A T I O N D E T A I L

Line/Item	Description	List Price	Your Price	Qty/Unit	Ext. Total
1	PVS-HSX PREMIER P.V. STANDARD, HS (7'-19')	2,350.00	1,995.00	1 pr	1,995.00
2	FRT FREIGHT CHARGES FOR ABOVE ITEM(S) ESTIMATED DELIVERY: 5-6 WEEKS	275.00	275.00	1 ea	275.00
** SUMMARY OF 2 ITEMS QUOTED:					=====
				Total	2,270.00
[\$2,625.00 LIST / \$2,270.00 QUOTED / \$355.00 SAVING / 14% DISCOUNT]					

Order total includes shipping cost. Please Note: If shipment incurs inside delivery or special lift requirement charges, this cost would be added to your invoice.

This quotation can be held firm for a period of 30 days. If you should have any questions, or would like to place an order, please do not hesitate to call us on our toll-free number at any time. An important note; please order early to facilitate your required delivery date.

We hope to serve you soon.

Sincerely Yours,

MOIRA METZLER
Sales Representative

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Fax: (610) 825-2378 • myAAEworld.com