

BID FORM
Bid No. 1686
CLASSROOM TECHNOLOGY ENHANCEMENT

To: Mt. Diablo Unified School District
Purchasing/Warehouse Department
2326 Bisso Lane
Concord, CA 94520

From: Lightspeed Technologies, Inc.
Name of Bidder
11509 SW Herman Rd.
Mailing Address
Tualatin, OR 97062
City, State & Zip

Responding to Bid No. 1686 due by 10:30 a.m., May 8, 2015, the Bid Submittal Deadline, the undersigned Bidder agrees to furnish and deliver the given order list per specifications. I/We have stated hereon the price(s) at which we will furnish and deliver the specified item(s) and will accept as full payment therefore the amount shown below.

Bidder further agrees, in addition to the terms and conditions specified herein, the following terms and conditions that are a part of this bid and any resulting contract:

F.O.B./A.S.I.P. Point. All shipments shall be made F.O.B. DESTINATION / A.S.I.P. (assembled, set in place) inside delivery, destination, at various sites. A.S.I.P. destination indicates that the seller is responsible for shipment until it is tendered to the Mt. Diablo Unified School District (MDUSD) and/or installing contractor if separately contracted with the MDUSD. The District will not pay for shipping and handling, nor shall the District pay for any fuel surcharges that are not indicated herein. Inside delivery is required at each project site.

Award. Bid award will be based on the lowest responsible bid price including any transportation charges, as well as any other bid evaluation criteria indicated in these specifications. The District reserves the right to make award at any time up to ninety (90) days from the date of the bid opening.

Vendor Requirements:

District requires prospective bidders to provide cover letter with brief history of firm including K-12 experience of similar project scope including contact information for reference checks. Bidders are exempt from this requirement if they have done business with MDUSD in the last 5 years.

The attached document highlights the list of items schools will use as a purchasing guide for their procurement. We ask that you provide the most cost effective pricing.

For the process of easy inventory, the vendor/s will ship the items for each site on separate palette(s) and/or boxes with the site name clearly identified on the packaging. Items for different schools cannot be mixed in the same boxes. The qualified bidder/s will coordinate with the Measure C staff in setting up schedules for the work services at various sites.

All items must be received by MDUSD no later than 21 calendar days from the P.O. submittal. As part of the agreement, the vendor is to provide discount in the amount of 2% on all items not received by MDUSD by 21 calendar days from the date of P.O. submittal as well as written explanation of reason.

In the purchase of computers and related peripherals, vendors must be able to honor quoted pricing for six months from the date of the P.O. submittal for additional purchasing as may be needed. All computers (except for iPads, Chromebooks and Chromeboxes which are only covered under one year warranty) shall have 3 year parts and labor warranty. All warranty work shall be onsite/next business day (3/3/3). All monitors must have a 3 year replacement warranty.

Vendors must be able to provide an agreement for 90 days of coverage for accidental damage of all items ordered and also honor the quoted pricing based on the increment presented on the BID form.

MDUSD uses a work order system for reporting service requests versus going through phone or web support. The vendor will need to be able to accept warranty service requests that are emailed to them from our system. All technicians that come on-site for warranty services of the devices/equipment will be required to be fingerprinted and have the DOJ background check. The bidder must use technicians that are authorized by the manufacturer to perform the service. We look forward to working with the most cost effective and fastest delivery vendor on providing 21st century technology to our schools for the duration of this project.

Bidder acknowledges current registration with the California Department of Industrial Relations, pursuant to AB 875 and Division 2, Part 7, Chapter 1 (commencing with Section 1720) of the California Labor Code, as required by AB 875.

Signatures. All information submitted by Bidder, including signatures, must be original. Copies will not be accepted.

Taxes. Bidders should show State and Local Sales Tax on their bids. MDUSD will pay the Sales Tax directly to the State of California when the Successful Bidder is not registered with the state to collect it. Bidder agrees to deduct (through deductive change order) any payment made in their behalf.

MDUSD is exempt from Federal Excise Tax.

District Project Manager:

The District's Project Manager shall be:
Bert A. Balba, Construction Manager, 2010 Measure C
3333 Ronald Way
Concord, CA 94519
(925) 682-8000, ext. 85609
balbab@mdusd.org

Attention Bidders-Please Read Carefully

Please check your calculations before submitting your bid; the Mt. Diablo Unified School District will not be responsible for Bidder miscalculations.

Benchmarking. After the first anniversary of the effective date, District shall have the right, at its own cost and expense, and no more frequently than once during any twelve (12) month period, to obtain the services of an independent third party reasonably acceptable to vendor and subject to vendor's standard confidentiality agreement, to benchmark the services (including performance, service levels, and charges) against other vendors performing similar services under similar terms and conditions to ensure that District is obtaining competitive pricing and levels of service. Should such benchmarking result in an indication that the District is paying more than market competitive pricing and/or receiving less than competitive service levels, vendor has 30 days to provide alternate benchmarking that substantiates vendor's competitive pricing and levels of service or to adjust pricing and levels of service to District's benchmark. If after such 30-day period vendor has neither provided such alternative benchmarking nor adjusted pricing and/or levels of service in accordance with the benchmark, District may either terminate the agreement with vendor or continue to require vendor to perform under the existing agreement. Should District terminate this agreement under this provision, the termination will be handled as a termination for convenience under this agreement.

Term of Offer. It is understood and agreed that this bid may not be withdrawn for a period of **ninety (90) days** from the Bid Submittal Deadline, and at no time in case of successful Bidder.

Term of Unit Rate Requirements. It is understood and agreed that the term of unit rate requirements will be forty-eight (48) months. Upon approval of the Board, the District reserves the right to execute up to three (3) – (twelve) 12 month extensions.

Bidder's Acknowledgement of Understanding of the Terms and Conditions. Signature below verifies that Bidder has read, understands, and agrees to the conditions contained herein and on all of the attachments and agenda.

Bidder hereby acknowledges receipt of Addenda Number(s) 1, 2, _____, and _____.
 4/21/2015 5/6/2015

Current Stock/Model Number

District understands model numbers and availabilities change from time to time. The following items represent the minimally anticipated size, capacity and/or functionality required.

SCHEDULE OF UNIT COST/ VOLUME DISCOUNT							
Section One DESKTOPS, LAPTOPS & PERIPHERALS							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) <small>Base Year Bid Qty. (Column C) X (Price) Unit pricing (Column F, G or H)</small>	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
1	1000	20	Desktop Computer: HP 705; Smaller model; Windows 7 Pro; AMD Dual-Core; 500GB HDD; 8GB RAM Memory; Small Form Factor (SFF); Part #: G5A78UP#ABA Option to have intel i3 Core vs AMD Dual Core	No Bid			
2	1000	630	Desktop Computer: HP 600 G1; Windows 7 Pro; Intel i5 Core Processor; 500GB HDD; 8GB RAM Memory; Small Form Factor (SFF); Part #: G5A79UP#ABA Option to have 256GB Solid State vs 500GB HDD				
3	1000	10	Desktop Computer: HP Compaq Z230; Window 7 Pro; Intel i7 Core Processor; 500GB HDD; 8GB RAM Memory; Small Form Factor (SFF); Part #: G1C12UP#ABA Option to have 256GB Solid State vs 500GB HDD				
5	1000	432	Laptop Computer: 14" SCREEN; Wt 4.5 lbs; AMD Quad-Core A8 4500M Processor; 320 GB Hard Drive; 8 GB RAM memory, HP Compaq 645-G1 Notebook Computer/ or equivalent w/ Windows 7 Pro Part # G6Y54UP#ABA Option to have 802.11/AC vs 802.11/N				
6	1000	109	Laptop Computer: 15.6" SCREEN; 5.5LBS; INTEL Core i5 Processor; HP Compaq 650 Notebook Computer/ or Equivalent w/ Windows 7 Pro; 320 GB HDD; 8GB RAM Memory; Part # G6M14UP#ABA Option to have 802.11/AC vs 802.11/N				
7	1000	12	Standard Monitor: HP P19a; 19-in Standard Screen; VGA Port Connection; Part #: D2W67AA#ABA				
8	1000	500	Monitor_W20IN: HP 201; 20-in Widescreen Monitor; VGA/DVI port connectors; Part #: C9F26AA#ABA				
9	1000	177	Monitor_W21.5IN: HP E221; 21.5-in Widescreen Monitor; VGA/DVI & Display port connections; Part #: C9V76AA#ABA				
10	1000	10	Touch-screen Monitor: HP L2206tm; 21.5-in LED Touchscreen Monitor; VGA/DVI and Display port connections; Part #: B0L55AA#ABA				
11	1000	10	23" Widescreen Monitor: VGA/DVI and Display port connections				

12	1000	10	23" Touch-screen Monitor; VGA/DVI and Display port connections	No Bid			
13	1000	602	Integrated Work Center: HP IWC; Part #: QP897AA; For use only with HP Desktop Computer. Bidder to supply equivalent part number for other computer brands.				
14	1000	205	Docking Station: HP Docking Station; Part #: A7E32AA#ABA; For use only with HP Laptop Computers				
15	1000	251	Keyboard: HP USB Keyboard; Part #: DTS28AA#ABA;				
16	1000	251	Scrolling Mouse: HP USB Optical Mouse; Part #: RH304AA;				
17	1000	10	Carrying case: HP Carrying case; Part #: h2W17AA#ABA, or equivalent.				
18	1000	205	Laptop / Desktop Security Locking Device; Belkin Laptop Lock; Part #: 7019486				
19	2000	125	Headphones; Logitech Headphones; Model 981-000507				
20	1000	10	Basic Headphones without Microphone				
21	1000	10	Headphones Cleaner; Model 99722				
22	10	3	Elementary Server HP Proliant ML350 Gen8 Rack Mount Server or Current Equivalent Intel® Xeon® E5-2620 FIO Processor Kit 32GB Dual Rank PC3-12800R Reg. CAS-11 RAM Integrated Lights Out 4 (iLO 4) Embedded Smart Array Controller 1GB P Series Smart Array FBW Cache 5 - 600GB 6G SAS 15K rpm LFF SC Ent. 3yr HD Raid 5 w/SP Drive 1 FIO Setting Embedded NC326i Dual Port Gigabit Server Adapter 750W Common Slot Gold HP Power Supply Kit x2 Rack Mount Kit Server 2012 Operating System Licensed Server 2012 licenses				
23	10	6	Secondary Server HP Proliant DL360p Gen8 Rack Mount Server or Current Equivalent Xeon E5-2630v2 (2.6GHz/6-core/15MB/80W) FIO Processor Kit 32GB (2x16GB) Dual Rank x4 PC3-12800R (DDR3-1600) RAM Embedded Array Controller integrated Lights Out Management Engine Raid5 w/SP Drive 1 FIO setting 8 - 600GB or larger 6G SAS 10K RPM 2.5-inch HDD Drive cage capable of holding 10 of above drives 2 GB P-Series Smart Array Flash Backed Write Cache 1 GB 4-Port Ethernet Adapter Redundant 750W Common Slot Hot Plug Power Supplies Rack Mount Kit Server 2012 Operating System Licensed Server 2012 licenses				
24	20	9	Uninterruptible Power Supply 12OU Liebert Powersure PSA 1000MT 120V				
25	50	10	3-TB USB 3.0 Seagate HDD External HDD or Equivalent.				
26			DESKTOPS, LAPTOPS & PERIPHERALS Section One Subtotal (1-25)	∨			

Section Two PRINTERS							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) Base Year Bid Qty. (Column C) X (Column E, G or H) Unit pricing (Column F, G or H)	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
27	100	40	Brother HL-2360DW LaserJet Printer;	No Bid			
28	100	5	HP Pro400 M401DNE LaserJet Printer				
29	100	3	HP 3015DN LaserJet Printer				
30	100	4	HP M600N LaserJet Printer				
31	100	3	HP 8100Pro Color Inkjet				
32	100	1	HP Pro200 Color LaserJet Printer				
33	100	2	HP M551DW Color LaserJet Printer				
34	100	1	Brother DCP-8150DN Laser Multifunction Printer				
35	100	1	Brother MFC-8910DW Laser Multifunction Printer				
36	100	1	Brother ADS-2000 Document Scanner; 24 PPM				
37	100	1	COLOR 4X6 PHOTO PRINTER				
38	100	1	All-In-One HP LaserJet Printer				
39			PRINTERS Section Two Subtotal (item 27-38)	↓			
Section Three APPLE PRODUCTS AND PERIPHERALS (ALL IpadS MUST COME WITH ENGRAVING)							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) Base Year Bid Qty. (Column C) X (Column E, G or H) Unit pricing (Column F, G or H)	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
40	1000	30	iPad Air-16GB Silver, Part #: PD788LL/B	No Bid			
41	1000	11	iPad Air-16GB Space Gray, Part #:PD785LL/B	↓			
42	1000	196	iPad Air – 32 GB Space Gray, Model PD786LL/B	↓			

43	1000	10	iPad Air – 32 GB Silver, Part # PD789LL/B	No Bid			
44	1000	20	iPad Air 2 - 16GB Silver, Part #: PGLW2LL/A				
45	1000	10	iPad Air 2 - 16GB - Space Gray, Part #: PGL12LL/A				
46	1000	10	iPad Air 2 - 16GB-Gold, Part #: PH0W2LL/A				
47	1000	10	iPad Air 2 - 64GB – Silver, Part #: PGKM2LL/A				
48	1000	244	iPad Air 2 - 64GB - Space Gray, Part #: PGKL2LL/A				
49	1000	35	iPad Air 2 - 64GB – Gold, Part #: PH182LL/A				
50	1000	10	iPad Mini2 - 16GB – Silver, Part #: PE279LL/A				
51	1000	24	iPad Mini 2 - 16GB - Space Gray, Part #: PE276LL/A				
52	1000	10	iPad Mini 3 - 16GB – Silver, Part #: PGNV2LL?A				
53	1000	10	iPad Mini 3 - 16GB - Space Gray, Part #: PGNR2LL/A				
54	1000	10	iPad Mini 3 - 16GB – Gold, Part #: PGYE2LL/A				
55	200	56	<ul style="list-style-type: none"> MacBook Pro 13-Inch: 2.7GHz dual-core intel Core i5; Turbo Boost up to 3.1GHz; 8GB 1866MHz LPDDR3 memory; 128GB PCIe-based flash storage; Intel Iris Graphics 6100; Built-in battery (10 hours); Force Touch trackpad 				
56	10	1	MacPro Server Part #: Z0PK; 3.5GHz 6-Core Intel Xeon E5 w/ 12MB L3 cache; Turbo Boost up to 3.9GHz;32GB 1866MHz DDR3 ECC 4x8GB; 1TB Pcle-based Flash Storage; Dual AMD Fire Pro D300 w/ 2GB GDDR5 VRAM each				
57	200	1	MacBook Pro13-in w/ Retina Display 3.0GHz Dual Core Intel i7, Turbo Boost up to 3.5GHz;16 GB 1600MHz DDR3L SDRAM; 1TB Pcle-based Flash Storage; Intel Iris Graphics; Backlit Keyboard				
58	200	1	MacBook Pro 15-in w/ Retina Display 2.5GHz Quad-core Intel i7, Turbo Boost up to 3.7GHz;16GB 1600MHz DDR3L SDRAM; 512GB Pcle-based Flash Storage; Intel				
59	600	55	Mac-Mini, Mid-level Model. Specifications: 2.6 GHz Intel i5 processor; 8GB RAM; 1 TB Hard Drive; Intel Iris Graphics; OS X Yosemite				
60	200	17	iMac 21.5-Inch: 2.7GHz Quad-Core Intel Core i5, Turbo Boost up to 3.2 GHz; 8GB RAM; 1TB HDD; Intel Iris Pro Graphics; Includes Wireless Mouse and Keyboard				
61	100	1	iMac 27-Inch: 3.2GHz quad-core Intel Core i5 processor, Turbo Boost up to 3.6GHz; 8GB RAM; 1 TB HDD; NVIDIA GeForce GT 755M with 1GB video memory; Includes Wireless Mouse and Keyboard				
62	10	1	G-Tech 6TB G-RAID Studio Thunderbolt 2 Hard Drive System.				
63	1000	17	AppleCare for MacPro 3-yr	∇			

64	1000	1	AppleCare For MacBook Pro (15"/17")	No Bid			
65	200	57	AppleCare For MacBook Pro (11"/13")				
66	1000	10	HDMI Cable for Apple TV (25-ft)				
67	1000	30	Protective Case for iPad Air				
68	1000	143	Protective Case for iPad Air2				
69	1000	24	Protective Case for iPad Mini 2				
70	1000	10	Protective Case for iPad Mini 3				
71	1000	72	iPad Air Case w/ Keyboard				
72	1000	10	iPad Mini case w/ Keyboard				
73	100	10	Apple Wireless Keyboard, Part #: MC184LL/B				
74	100	10	Apple Wireless Mouse (Apple Magic Mouse), Part #: M8829LL/A				
75	400	55	Apple Keyboard with Numeric Keypad, Part #: MB110LL/B				
76	400	55	Apple Mouse, Wired, Part #: MB112LL/B				
78	600	55	Mac Mini Locking Security Enclosure. Counter Top security device to lock down Mac Mini computers to desks.				
79	1000	10	Lightning to VGA Adapter				
80	1000	35	Lightning to Digital AV Adapter (Supports video and audio output from iPad to HDMI connector on TV or Projector. Requires TV's and Projectors to be purchased with HDMI Connector)				
81	1000	10	HDMI to HDMI Extension cable; 3-meters(Connects Apple TV to HDMI Capable TV or Projector)				
82	1000	10	HDMI to DVI Digital Adapter (Connects Apple TV to HDMI capable TV or Projector)				
83	1000	10	HDMI to VGA Adapter; 1-meter (Connects Apple TV to HDMI Capable TV or Projector)				
84	50	1	Apple USB SuperDrive				
85	1000	35	Lightning to USB Adapter Cable; 1-meter (For configuring multiple iPads)				
86	1000	10	USB Switch; 6-port (For Configuring Multiple iPads)	✓			

87	200	10	USB Switch; 16 port (For Configuring Multiple iPads)	No Bid			
88	1000	20	Belkin Tablet Stage Stand + App for iPad; Part #: B2B054; (Allows an iPad to be used as doc camera, in partnership with free app that enables this function)	↓			
89	1000	10	Apple TV				
90	1000	640	AppleCare for iPads 2-yr; Part # S4745LL/A				
91	1000	10	AppleCare for iPads 3-yr; Part # S5193LL/A				
92			APPLE PRODUCTS AND PERIPHERALS Section Three Subtotal (40 -91)		↓		

Section Four WIRELESS AUDIO COMMUNICATION DEVICES							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) Base Year Bid Qty. (Column C) X (Row E) Unit pricing (Columns F, G or H)	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
93	100	10	REDCAT ACCESS; WIRELESS COMMUNICATION 1.9 GHz+RF4CE; POWER OUTPUT 20W; AMPLIFIER FREQUENCY RESPONSE 120 Hz – 13 KHz; SEPARATE AUDIO INPUTS – 1 STEREO INPUT (3.5 mm) WITH SEPARATE VOLUME CONTROL; ALD OUTPUT (3.5 mm) FLEXMIKE; 5 YEAR WARRANTY RCA-F	\$9940.00	\$994.00	\$967.00	\$901.00
94			WIRELESS AUDIO COMMUNICATION DEVICES Section Four Subtotal (Item 93)	\$9940.00			
Section Five MOBILE STORAGE CARTS							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) Base Year Bid Qty. (Column C) X (Row E) Unit pricing (Columns F, G or H)	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
95	25	3	Bretford or Ergotron Brand 24-CHROMEBOOK SYNC/CHARGE CART OR EQUIVALENT	No Bid			
96	25	7	Bretford or Ergotron Brand 32-CHROMEBOOK SYNC/CHARGE CART OR EQUIVALENT				
97	25	7	Bretford or Ergotron Brand 40-CHROMEBOOK SYNC/CHARGE CART OR EQUIVALENT				
98	100	17	16 MDL Counter Top Locker, Stackable: Holds 16 Chromebooks or Tablets				
99	100	17	2.1 Amp Swivel Charger: Allows iPads to fit properly into the Counter Top Locker above				
100	25	4	Bretford or Ergotron Brand 24-IPAD CART (SYNC/CHARGE) OR EQUIVALENT				
101	25	3	Bretford or Ergotron Brand 32-IPAD CART (SYNC/CHARGE) OR EQUIVALENT				
102	25	10	Bretford or Ergotron Brand 40-IPAD CART (SYNC/CHARGE) OR EQUIVALENT				
103	25	4	Bretford or Ergotron Brand 20-LAPTOP CARTS OR EQUIVALENT				
104	25	1	Bretford or Ergotron Brand 32-LAPTOP CARTS OR EQUIVALENT				
105	25	1	Bretford or Ergotron Brand 40-LAPTOP CARTS OR EQUIVALENT				
106	25	1	Bretford or Ergotron Brand 30-HP SLATE CHARGING CART OR EQUIVALENT				
107	25	1	Bretford or Ergotron Brand 30-MACPRO CART OR EQUIVALENT				
108	25	1	Paramount Overhead Projector Cart, For Un-mounted Projectors	∇			

109			MOBILE STORAGE CARTS Section Five Subtotal (95 - 108)	No Bid				
Section Six CHROMEBOOKS								
A	B	C	D	E	F	G	H	
Volume Pricing Discount								
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) <small>Base Year Bid Qty. (Column C) X (Times) Unit pricing (Column F, G or H)</small>	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more	
110	2000	10	ACER C740-3205U;11.6" STD MONITOR; 4GB RAM; 16 GB SSD; PART #3548660	No Bid				
111	2000	799	HP 11 N2840; 11.6" STD MONITOR; 4GB RAM; 16 GB SSD; PART # L6V37AA	↓				
112	2000	10	ACER C720P-2625; 11.6" TOUCHSCREEN; 4GB RAM; 16 GB SSD; PART # 3200833					
113	2000	10	HP 14 CD570M; 14" STD. MONITOR; 4GB RAM; 16 GB SSD; PART # K4K11UA					
114	2000	46	HP CHROMEBOX with Intel Processor					
115			CHROMEBOOKS Section Six Subtotal (110 - 114)		↓			
Section Seven MISCELLANEOUS ITEMS								
A	B	C	D	E	F	G	H	
Volume Pricing Discount								
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) <small>Base Year Bid Qty. (Column C) X (Times) Unit pricing (Column F, G or H)</small>	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more	
116	25	17	PART # SNX-BWMS SMART SWITCH	No Bid				
117	25	10	PART # DD-ESP Splitter	↓				
118	500	43	Elmo Document Camera, model TT-12i, CDW-G item # 3232077					
119	50	17	Hovercam Solo 8 Document Camera					
120	50	16	CANON DIGITAL CAMERA POWERSHOT SX520					
121	100	240	TI 84 PLUS SILVER EDITION GRAPHING CALCULATOR					
122	25	17	ADOBE DESIGN STANDARD CS6 PART # 9130269					
123	65	16	WACOM INTUOS PEN AND TOUCH ; SMALL					
124	100	10	TLP606 PROTECT-IT 6-OUTLET SURGE PROTECTOR					
125	100	10	TLP725 PROTECT-IT SURGE-7 OUT 25 FT CORD 1000J		↓			

126	100	10	F9D100-15-DP SURPRO 700J 10 OUTLET-METAL 15FT CORD	No Bid			
127	25	10	TRACKBALL MOUSE (FOR STUDENTS W/ MOTOR ISSUES)				
128	100	56	4-GB RAM DESKTOP MEMORY (FOR HP6005;HP6305)				
129	100	10	8-GB RAM DESKTOP MEMORY (FOR HP6005;HP6305)				
130	100	20	4-GB RAM LAPTOP MEMORY UPGRADE(HP6475b; HP6570b; HP6460; HP 6565)				
131	100	10	8-GB RAM LAPTOP MEMORY UPGRADE(HP6475b; HP6570b; HP6460; HP6565)				
132	1000	100	2' Ethernet CAT5E patch cords				
133	1000	100	7' Ethernet CAT5E patch cords				
134	1000	100	14' Ethernet CAT5E patch cords				
135	1000	100	25' Ethernet CAT5E patch cords				
136	200	100	50' Ethernet CAT5E patch cords				
137	5	5	1-REEL 1000-FT CAT-6 ETHERNET CABLE				
138	5	1	LIGHTING BOARD; ELATION PROFESSIONAL SCENE SETTER 24				
139			MISCELLANEOUS EQUIPMENT Section Seven Subtotal (116 - 138)				
Section Eight WIRELESS AND NETWORK TECHNOLOGY EQUIPMENT							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) <small>Base Year Bid Qty. (Column C) X (Column E) Unit pricing (Column F, G or H)</small>	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
140	5	2	J9370A - HP MSM765 zl Mobility Controller	No Bid			
141	5	3	J9371AAE - HP MSM760/765 Additional 40 AP License E-LTU				
142	500	10	J9590A - HP MSM460 Dual Radio 802.11n Access Point (AM)				
143	500	1	J9715A - HP MSM466-R Dual Radio 802.11n AP (AM)				
144	5	1	J9840A - HP MSM775 zl Premium Wireless Controller Module (New 5400 wireless controller module)				
145	1000	99	J9845A - HP 560 dual radio 802.11 AC access point (New 560 AC access point)				

146		1	U0R65E - HP3yNbdHWExch MSM466-R Access Point Support	No Bid			
147			WIRELESS AND NETWORK TECHNOLOGY EQUIPMENT Section Eight Subtotal (140 - 146)	↓			
Section Nine SWITCHES AND COMPONENTS							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) <small>Base Year Bid Qty. (Column C) x (Column E) Lock pricing (Columns F, G or H)</small>	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
148	20	1	J4858C - HP X121 1G SFP LC SX Transceiver	No Bid			
149	20	1	J4859C - HP X121 1G SFP LC LX Transceiver				
150	20	1	J8444A - HP 8dBi Outdoor Omni Directional Antenna				
151	20	1	J8705A - HP 20 port Gig-T/4port Mini-GBIC zl				
152	20	1	J8712A - HP 875W zl power supply				
153	20	1	J8996A - HP Antenna Lightning Arrester				
154	20	1	J9008A - HP 2-port 10GbE SFP+ al Module				
155	20	1	J9150A - HP X132 10G SFP+ LC SR Transceiver				
156	20	1	J9151A - HP X132 10G SFP+ LC LR Transceiver				
157	20	16	J9152A - HP X132 10G SFP+ LC LRM Transceiver				
158	20	1	J9165A - HP 10GbE al Switch Interconnect Kit (split order)				
159	15	1	J9169A - HP Indoor-Outdoor Narrow Sector Dual Band 8/10dBi MIMO 3 Element Antenna				
160	30	1	J9281B - HP X242 10G SFP+ SFP+ 1 meter DAC Cable				
161	30	1	J9283B - HP X242 10G SFP+ SFP+ 3 meter DAC Cable				
162	30	1	J9298A - HP 2520-8G-PoE Switch HP Networking				
163	10	1	J9306A - Redundant 1500W PoE+ zl Power Supply				
164	10	1	J9309A - HP 4 port 10GbE SFP+ zl Module				
165	10	1	J9407B - HP 1 port power injector	↓			

166	3	1	J9533A - HP 5406-44G-PoE+-2XG v2 z1 Switch with Premium Software, INCLUDES J9534A HP 24 port Gig-T PoE+ V2 z1 Module	No Bid				
167	20	1	J9534A - HP 24 port Gig-T PoE+ V2 z1 Module					
168	20	1	J9535A - HP 20 port GT PoE+/4port SFP v2 z1 module					
169	20	1	J9536A - HP 20 port GT PoE+/2 port SFP+ v2 z1 module					
170	20	1	J9537A - HP 24 port SFP v2 z1 module					
171	20	1	J9538A - HP 8-port 10GbE SFP+ v2 z1 Module					
172	10	1	J9546A - HP 8-port 10GBASE-T v2 z1 Module					
173	10	1	J9548A - HP 20 port Gig-T 2 port SFP v2 z1 module					
174	20	1	J9565A - HP2516-8-POE switch					
175	20	2	J9727A - HP 2920-24G-PoE+ switch					
176	5	1	J9728A - HP 2920-48G switch					
177	20	6	J9729A - HP 2920-48G-PoE+ switch					
178	10	6	J9731A - HP 2920 - 2 port 10GbE SFP+ module					
179	10	4	J9733A - HP 2920 - 2 port stacking module					
180	20	2	J9735A - HP 2920 - 1 meter stacking cable					
181	50	1	J9774A - HP 2530-8G-POE+ Switch HP Networking					
182	10	1	J9821A - HP 5406R z12 Switch - New 5400R Models					
183	10	1	J9822A - HP 5412R z12 Switch					
184	10	1	J9825A - HP 5412R-Gig-T-PoE+/SFP+ v2 z12 Switch - New 5400R Models					
185	10	1	J9827A - HP 5400R z12 Management Module					
186	10	1	J9827A - HP 5400R z12 Management Module					
187	10	1	J9828A - HP 5400R 700W PoE+ z12 Power Supply	∇				

188	10	1	J9829A - HP 5400R 1100W PoE+ z12 Power Supply	No Bid			
189	10	1	J9830A - HP 5400R 2750W PoE+ z12 Power Supply	↓			
190			SWITCHES AND COMPONENTS Section Nine Subtotal (Item 148 - 189)	↓			
Section Ten Microsoft Licensing							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) <small>Base Year Bid Qty. (Column C) X (Times) Unit pricing (Columns F, G or H)</small>	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
191	1000	74	#3YF-00294-ZZ Office 2011 for Mac	No Bid			
192	2000	1,191	#79P-04691-ZZ Office 2013 Pro Plus for Windows	↓			
193	1000	10	#FQC-08211-ZZ Windows Upgrade License (Win 7)				
194	2000	1,700	#R18-04300-ZZ Windows Device CAL 2012 All Languages MVL				
195	10	9	#P73-05899-ZZ Windows Standard 2012 Server. All Languages MVL				
196			Microsoft Licensing Section Ten Subtotal (191 - 195)	↓			
Section Eleven SUPPORT							
A	B	C	D	E	F	G	H
Volume Pricing Discount							
ITEM NO.	PROJECTED 3-YEAR TOTAL ***	Base Year Bid Qty.	DESCRIPTION	Bid Total (\$) <small>Base Year Bid Qty. (Column C) X (Times) Unit pricing (Columns F, G or H)</small>	Unit price quantity 001 to 010	Unit price quantity 011 to 050	Unit price quantity 051 or more
197		1	HH245E - HP CP Service for Network Training	No Bid			
198		1	HL262A1 - HP Applied Network CI Service 8 hour offsite	↓			
199		1	HL263A1 - HP Applied Network CI Service 40 hour onsite				
200		1	HV089E - HP3y4h24x7HWEch MSM765zl MC+24x7SWSupport				
201			SUPPORT Section Eleven Subtotal (Item 197 - 200)	↓			
202			Distance IN MILES of nearest certified service representative/center from: 1936 Carlotta Drive, Concord, California 94519	22			
203			Years of K-12 experience	24 years			
204			Group II escalation – (currently scheduled to begin spring/summer 2016) generally understood to include all associated costs as identified in this proposal (#1686), as applied to baseline costs for	\$10240.00	\$1024.00	\$996.00	\$928.00

* Item # 93 only: Escalation will not exceed 3%

			line item(s) 1 to 189.				
205			Group III escalation – (currently scheduled to begin spring/summer 2017) generally understood to include all associated costs as identified in this proposal (#1686), as applied to baseline costs for line item(s) 1 to 189.	\$10547.00	\$1055.00	\$1026.00	\$956.00

* Item # 93 only: Escalation will not exceed 3%

Base Year Bid Table

Item	Description	Amount
1.	Section One (Total from line 26)	
2.	Section Two (Total from line 39)	
3.	Section Three (Total from line 92)	
4.	Section Four (Total from line 94)	\$9940.00
5.	Section Five (Total from line 109)	
6.	Section Six (Total from line 115)	
7.	Section Seven (Total from line 139)	
8.	Section Eight (Total from line 147)	
9.	Section Nine (Total from line 190)	
10.	Section Ten (Total from line 196)	
11.	Section Eleven (Total from line 201)	
12.	Sum total (Bid evaluation table item 1 thru 11 above)	\$ 99940.00
13.	State and Local Sales Tax @ 9.25%* (line 12 times rate)	\$ 919.45

* For proposal purposes only. Actual sales tax will be applied at time Purchase Agreement issued.

Total of Base Year Bid Table (Item 12 plus Item 13) Dollars	\$ 10,859.45
TOTAL BID PRICE	

Bid Evaluation

For District Use Only

		Weight		Score Total
Section One (line 26)	X times	50%	=	
Section Three (line 92)	X times	10%	=	
Section Five (line 109)	X times	5%	=	
Section Six (line 115)	X times	15%	=	
Distance (line 202)	X times	15%	=	
Years in Business (line 203)	X times	5%	=	
Total		100%		

District reserves the right to issue purchase orders to multiple vendors under this solicitation.

Piggybacking: Cooperative Purchasing / Other Agency

It is the intent of the Mt. Diablo Unified School District that other public school districts, community college districts and public agencies throughout the State of California may purchase identical items at the same unit price(s) subject to the same terms and conditions, pursuant to the Public Contract Code, Sections 20118 and 20652. Freight and shipping charges are applicable to pricing for Mt. Diablo Unified School District only. Additional freight and shipping charges that may be required by other agencies are outside the scope of this solicitation. Furthermore, additional charges that are outside the scope of this solicitation may apply. The Mt. Diablo Unified School District waives its rights to require other districts to draw their warrants in favor of this District and authorizes each District to make payment directly to any successful bidder. As allowable by applicable state and local regulation, it is the intent of District to utilize this proposal for the duration of the current Classroom Technology Enhancement program. Above items represent baseline models currently anticipated in addition to all consumable and ancillary items as identified in the proposal documents.

As noted in this solicitation, prices shall be adjusted pursuant to this solicitation and any successful contractor shall submit for price adjustment within 90 days of contract extension period, starting semi-annually, July 1, 2017.

*** Any additional procurement or purchase agreement is subject to availability of funds. Schedule IS NOT A GUARANTEE of procurement.

Order Quantities and Unit Pricing

District intends to order, by site for all items for each phase under a single purchase agreement. Vendor further understands that delivery will be scheduled and based on an "AS NEEDED" basis. Vendor further understands that in terms of quantity discounts, additional units requested prior to District taking delivery shall be priced as if the additional quantities were included in original order. Volume pricing for any additional order/items and received by the vendor after delivery shall be priced based on when order is received by the vendor.

Representations Made Under Penalty Of Perjury. The representations herein are made under penalty of perjury. We hereby offer to sell to the Mt. Diablo Unified School District the above item(s) at the prices shown and under the terms and conditions herein, attached, or incorporated by reference.

Lightspeed Technologies, Inc.
Bidder Name (Person, Firm, Corp.)

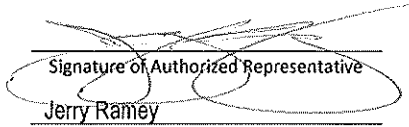
11509 SW Herman Rd.
Address

Tualatin, OR 97062
City, State, Zip Code

1000009054
State of California, Department of Industrial Relations, Contractor Registration Number

800.732.8999
Telephone Number

503.684.3197
Facsimile Number


Signature of Authorized Representative
Jerry Ramey
Printed Name of Authorized Representative
President & CEO
Title of Authorized Representative