

50 E Business Way
 Suite 300
 Cincinnati, OH 45241
www.hobsons.com

Sold To: Mt. Diablo Unified
Name: Michael Jimenez
Address: 1936 Carlotta Dr, Concord, CA 94519-1397
Email: jimenezm@mdusd.org
Phone: (925) 682-8000 x4040
Naviance ID: 0626370dus

Hobsons Contact:
Name: Kate Walker
Email: kate.walker@hobsons.com
Phone: (703) 225-7090

Order Date: April 13, 2018

Valid Until: 6/1/2018
Quote Number: Q242782
Contract Start Date: 5/1/2018
Contract End Date: 6/30/2021
Contract Term (In Months): 38
Currency: USD

Purchase Order:
Payment Term: Net 30

Crossroads High (continuation)					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance Course Planner for District	35	Enrollment	5/1/2018	38	121.92
Naviance for High School - District Edition	35	Enrollment	5/1/2018	38	404.54

Diablo Day Community					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance Course Planner for District	22	Enrollment	5/1/2018	38	76.63
Naviance for High School - District Edition	22	Enrollment	5/1/2018	38	254.28

Gateway High (continuation)					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance Course Planner for District	29	Enrollment	5/1/2018	38	101.02
Naviance for High School - District Edition	29	Enrollment	5/1/2018	38	335.19

Home And Hospital					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance Course Planner for District	162	Enrollment	5/1/2018	38	564.30
Naviance for High School - District Edition	162	Enrollment	5/1/2018	38	1,872.45

Horizons Alternative					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total

Naviance Course Planner for District	155	Enrollment	5/1/2018	38	539.92
Naviance for High School - District Edition	155	Enrollment	5/1/2018	38	1,791.54

Mt. Diablo High

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance Course Planner for District	1,333	Enrollment	5/1/2018	38	4,643.28
Naviance for High School - District Edition	1,333	Enrollment	5/1/2018	38	15,407.26
Naviance eDocs	282	SrEnrollment	5/1/2018	38	1,836.67

Olympic Continuation High

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance Course Planner for District	308	Enrollment	5/1/2018	38	1,072.87
Naviance for High School - District Edition	308	Enrollment	5/1/2018	38	3,559.97

Summit High (continuation)

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance Course Planner for District	123	Enrollment	5/1/2018	38	428.45
Naviance for High School - District Edition	123	Enrollment	5/1/2018	38	1,421.68

Ygnacio Valley High

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance Course Planner for District	1,206	Enrollment	5/1/2018	38	4,200.90
Naviance for High School - District Edition	1,206	Enrollment	5/1/2018	38	13,939.35
Naviance eDocs	273	SrEnrollment	5/1/2018	38	1,836.67

College Park High

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	2,007	Enrollment	5/1/2018	38	23,197.58
Naviance Course Planner for District	2,007	Enrollment	5/1/2018	38	6,991.05
Naviance eDocs	473	SrEnrollment	5/1/2018	38	1,836.67

Concord High

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,466	Enrollment	5/1/2018	38	16,944.52
Naviance Course Planner for District	1,466	Enrollment	5/1/2018	38	5,106.57

Naviance eDocs	385	SrEnrollment	5/1/2018	38	1,836.67
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Northgate High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,522	Enrollment	5/1/2018	38	17,591.78
Naviance Course Planner for District	1,522	Enrollment	5/1/2018	38	5,301.63
Naviance eDocs	413	SrEnrollment	5/1/2018	38	1,836.67

Mt. Diablo Unified					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Project Consulting Hours	40	Hours	7/1/2019	12	9,000.00
Project Consulting Hours	40	Hours	7/1/2018	12	9,000.00
Project Consulting Hours	40	Hours	7/1/2020	12	9,000.00

Sub Total:	162,052.03
Discount:	7,515.20
Total Price:	154,536.83

Notes: (if applicable)	Professional Services must be utilized within twelve (12) months from date of purchase. If the term is longer than twelve (12) months and Professional Services are purchased for additional term years, Professional Services must be used within the term defined. Client is responsible for travel expenses associated with onsite consulting.
Comments:	All figures quoted are exclusive of sales tax.

Please complete or update the following information:

Account Contacts	Name	Email Address
Primary	Michael Jimenez	jimenezm@mdusd.org
Billing	Michael Jimenez	jimenezm@mdusd.org
Payment Method:	Paying by credit or debit card? Purchase Order # Check Wire Transfer # Credit Card # Card Holder Name: Expiration Date (MM/YY): Billing Zip Code: Security Code: Country:	
CEEB Code:		

Unless separate invoice and payment terms are specified, Hobsons will issue invoices once per year, with the first taking place upon execution of the order form and then annually thereafter throughout the term of the contract.

The services are delivered in accordance with applicable terms that can be found at <https://succeed.naviance.com/auth/signin?tos=1#/tos>. By signing below, you agree to be bound by such terms and that such terms are made a part of this contract.

Please complete the contact and payment information as indicated, then sign below to indicate your acceptance. By signing this contract, you are stating that you are authorized by your institution to make this purchase. If a Purchase Order is required for payment to be issued, please indicate below. If you have selected professional services, travel expenses for on-site professional services will be billed separately following your session(s).

_____ Yes, a Purchase Order is required. It will be sent to Hobsons by _____.

Upon execution by Authorized Signatory, Client hereby agrees to the Terms of Service which will become effective together with this Order Form as of the Signature Date below.

Signature

Printed Name and Position

Signature Date

Purchase Order & Order Forms:
Naviance, Inc.
50 E. Business Way, Suite 300
Cincinnati, OH 45241

Remit To:
Naviance, Inc.
P.O. Box 504571
St. Louis, MO 63150-4571

IF YOU CHOOSE TO FAX, THEN PLEASE CLICK ON THE 'SIGN ON PAPER' BUTTON FOLLOWED BY 'PRINT AND FAX' BUTTON AND FAX YOUR SIGNED ORDER FORM TO THE NUMBER PROVIDED ON THE COVERPAGE OF THE DOWNLOADED DOCUMENT

