

MDUSD New Food & Nutrition Services Warehouse and Distribution Operations Final Plan

Dominic Machi, Director of Food & Nutrition Services October 26, 2020

New Food & Nutrition Services Warehouse and Distribution Operations Contribution to Academic Achievement



Food & Nutrition Services Department Meals Served And Procurement Data

- Participates in the School Breakfast, School Lunch, After School Snack, Supper, and Summer Seamless Food Program.
- Food & Nutrition Services serves close to 4 Million Meals Annually.
- Food Procurement Annual Expenditure is \$2.8 million to \$3.0 million.
- Food & Nutrition Services purchase examples; #33,450 Individual Carrot Packages; #26,000 Salad Greens; #58,000 Bananas; #95,000 Apples; 62,000 Packages of Bread Items; 4000 Cases of Pizza; 4,100 Cases of Chicken Products; 3,800 Cases of Beef Products; and 3000 Cases of Cheese annually.

NEW FOOD & NUTRITION SERVICES WAREHOUSE AND DISTRIBUTION OPERATION SYSTEM



NEW ROLE AND RESPONSIBILITY OF WAREHOUSE AND DISTRIBUTION OPERATIONS

- Centralized Warehouse and Distribution Model to support 47 School Site Kitchens.
- Increased Level of Inventory Control for Purchased Products allowing Food & Nutrition Services to Manage all Purchases from One Central Location.
- Inter-District Procurement System between School Sites and Food & Nutrition Services Warehouse.
- Inter-District Distribution System Responsible for providing Higher Level of Customer Service and Product Quality Control.
- New Food & Nutrition Services Warehouse will now be able to Store and Distribute over \$700,000 USDA Commodity Products and Department of Defense Produce.

NEW ROLE AND RESPONSIBILITY OF WAREHOUSE AND DISTRIBUTION OPERATIONS (CONTINUED)

- Warehouse and Distribution Team will be Distributing 150-500 cases of Product per day depending on Route Schedule.
- Warehouse will become the Largest Centralized Cold and Dry Food Storage Facility for a Local Education Agency in Contra Costa County.
- Capability to become an Emergency Response Center for Central Contra Costa County if needed during a Natural Disaster or Pandemic.

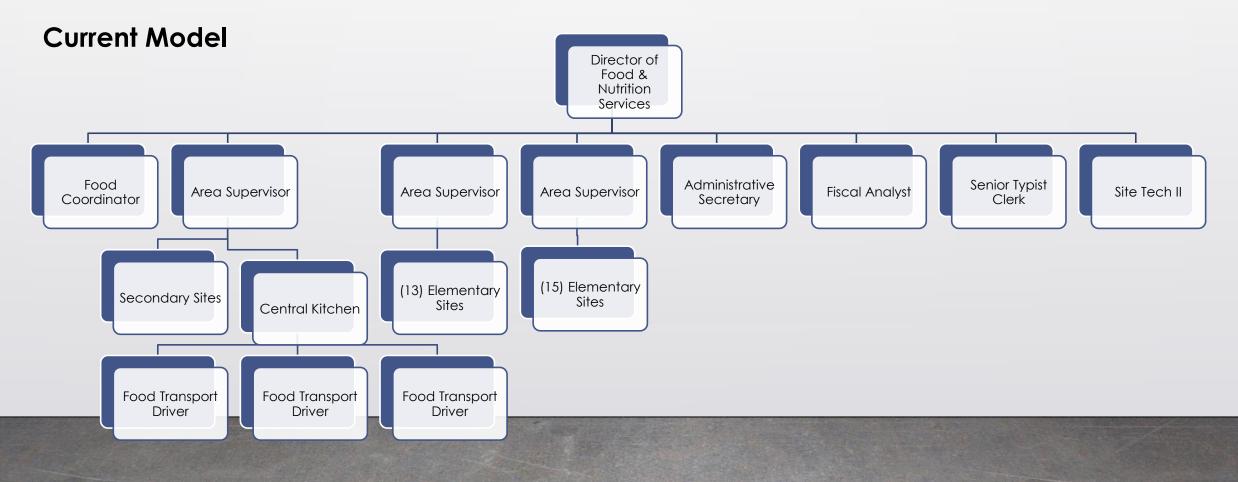
NEW FOOD & NUTRITION SERVICES INTER-DISTRICT PROCUREMENT AND INVENTORY SYSTEM BENEFITS

- Titan School Solutions "Back of the House" Software to be used by Warehouse, Loma Vista Central Kitchen, and 47 School Sites for Procurement and Perpetual Inventory System.
- Food & Nutrition Services staff will use Titan School Solutions as One Technology Platform.
- Titan School Solutions Software Features: Point of Sale, Meal Applications, Data Reporting, Vendor Procurement, Receiving, Inventory Control, Warehouse Bin Management, Customer Order Fulfillment, Shipping, and Distribution Routing.
- Increased Inventory Control and creating a "Just in Time" Perpetual Inventory System reducing Cost of Goods Expenditure.

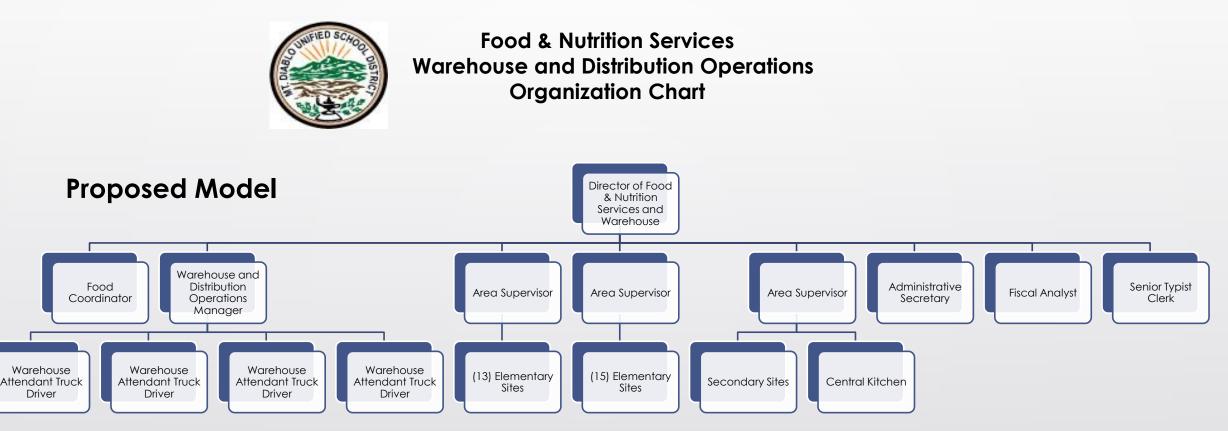
ORGANIZATION STRUCTURE FOR FOOD & NUTRITION SERVICES WAREHOUSE AND DISTRIBUTION OPERATIONS



Food & Nutrition Services Warehouse and Distribution Operations Organization Chart



ORGANIZATION STRUCTURE FOR FOOD & NUTRITION SERVICES FOR WAREHOUSE AND DISTRIBUTION OPERATIONS



NEW FOOD & NUTRITION SERVICES WAREHOUSE AND DISTRIBUTION OPERATIONS FOOD COST REDUCTION SAVINGS AND BENEFITS

- Broadline Distributor delivers direct to one location delivery point at MDUSD New Food & Nutrition Services Warehouse results in a 20% reduction in Food Cost. \$2,825,000 X 20% = \$565,000 / \$2,825,000 - \$565,000 = \$2,260,000 New Food Cost
- New Food & Nutrition Services Warehouse allows for direct delivery to one location from Manufacturers and Farms at 20% Food Cost Reduction.
- Net Savings allows for Higher Quality Food to be Purchased and Served to Students.
- Net Savings supports Future Reinvestment of Cafeteria Funds into the Food & Nutrition Services Department.

CURRENT MODEL COST VS. PROPOSED MODEL COST WITH ANNUAL NET SAVINGS

<u>Current</u>

- Food Purchases \$2,825,000
- Delivery costs \$12,500
- Personnel Cost \$366,000

Proposed

- Food Purchases \$2,260,000
- Delivery costs \$25,000
- Personnel Cost \$529,000
- Technology Cost \$28,000

Total Cost - \$3,203,500

Total Cost - \$2,870,000

Annual Net Savings \$333,500



EAT REAL STANDARDS AND WAREHOUSE AND DISTRIBUTION OPERATIONS

- Mt. Diablo Unified School District awarded "Green Certification" in October 2020.
- The first school district in California and the United States to receive certification under new Eat Real standards program.
- New Food & Nutrition Services Warehouse allows the department to have 100% Procurement Control when purchasing products that meet Eat Real Standards.
- Manufacturers and Farms have the ability now to Direct Ship higher quality products to the school district for student meals.
- Food & Nutrition now has the ability to purchase more variety of products which are lower in sugar, preservative free, sustainable, environment friendly, and Local within California

New Food & Nutrition Services Warehouse Coming Soon!!! Projected Grand Opening January 2021



Thank you and Questions?