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YOUR FAST TRACK TO  
**IT SUCCESS**

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Quote #: **521510-004**  
 Quote Prepared: 3/23/2016  
 Quote Valid Through: 4/22/2016

**Aruba with Clearpass | Phase 1**

| Line       | QTY      | Product          | Description   | Unit Sell           | Ext Sell            |
|------------|----------|------------------|---|---------------------|---------------------|
| <b>100</b> | <b>1</b> |                  |   | <b>\$199,073.96</b> | <b>\$199,073.96</b> |
| 110        | 2        | PC-AC-NA         | AC Power Cord (North America Version)   | \$0.00              | \$0.00              |
| 120        | 2        | HL263A1          | HP Applied Network CI SVC 40 hour onsite Standard office hours and standard office days not including HP holidays   | \$11,396.70         | \$22,793.40         |
| 130        | 2        | AW-HW-PSU        | 750W redundant power supply for the AW-ENT, AW-PRO, CP-HW-25k appliance (R620 based). Customer Install.   | \$223.54            | \$447.08            |
| 140        | 2        | LIC-CP-GM-1K     | Guest License for Aruba ClearPass Policy Manager - 1,000 endpoints  | \$3,358.40          | \$6,716.80          |
| 150        | 1        | AMG-SKIN-PS      | Aruba ClearPass Policy Manager 25K HW Appliance - RADIUS/TACACS+ server with advanced policy control for up to 25,000 unique endpoints. Includes 25 endpoint Enterprise License   | \$2,362.50          | \$2,362.50          |
| 160        | 2        | CP-HW-25K        | Aruba ClearPass Policy Manager 25K HW Appliance - RADIUS/TACACS+ server with advanced policy control for up to 25,000 unique endpoints. Includes 25 endpoint Enterprise License   | \$13,643.50         | \$27,287.00         |
| 170        | 4        | SFP-10GE-SR      | 10GBASE-SR SFP+; 850nm pluggable 10GbE optic; LC connector; up to 300 meters over multi-mode fiber (Type OM3) or 400 meters with OM4  | \$261.33            | \$1,045.32          |
| 180        | 1        | PC-AC-NA         | AC Power Cord (North America Version)   | \$0.00              | \$0.00              |
| 190        | 100      | AP-215           | Aruba AP-215 Wireless Access Point, 802.11n/ac, 3x3:3, dual radio, integrated antennas  | \$208.85            | \$20,885.00         |
| 200        | 2        | ANT-3X3-5712     | 4.9-5.9GHz, 12.0dBi, 75°Hx25°V, H,V and 45° polarized 3 Element MIMO High-Gain Directional OT Sector Antenna, 3 x N-Type Female connectors, Cables NOT included.  | \$103.90            | \$207.80            |
| 210        | 1        | 7240-US          | Aruba 7240 Mobility Controller with 4x 10GBase-x (SFP/SFP+) and 2x dual media (10/100/1000BASE-T or SFP) ports. Includes one 350W AC power supply. US regulatory domain (for deployments in USA only).                                    | \$7,975.15          | \$7,975.15          |
| 220        | 1        | 7205-US          | Aruba 7205, 2x 10GBASE-X (SFP+), Restricted Regulatory Domain. For deployment in the United States only.  | \$2,727.65          | \$2,727.65          |
| 230        | 6        | AP-CBL-1         | Aruba Outdoor Antenna Cable Extension - 10' Long low-loss LMR 400 antenna extension cable for use with Outdoor Access Points, interfaces AP N-Type Female interface to N-Type Male on antenna.  | \$23.09             | \$138.54            |
| 240        | 2        | AP-275           | Aruba AP-275 Outdoor Wireless Access Point, 802.11ac, 3x3:3, dual radio, integrated omni antennas   | \$418.75            | \$837.50            |
| 250        | 2        | AP-274           | Aruba AP-274 Outdoor Wireless Access Point, 802.11ac, 3x3:3, dual radio, 6 x Nf connector   | \$334.79            | \$669.58            |
| 260        | 4        | AP-270-MNT-V1    | Aruba 270 Series Outdoor AP Long Mount Kit. Pole/Wall Mount for AP-270. Positions AP 300 mm from vertical mounting asset  | \$31.49             | \$125.96            |
| 270        | 1        | PSU-350-AC       | 350W AC Power Supply. May be used as a redundant power supply or field-replaceable spare for 7200 Series, S3500-24T, S3500-48T and S3500-24F. Power cord not included- order country-specific (PC-AC-xx) power cord below.                | \$103.90            | \$103.90            |
| 280        | 3        | PC-AC-NA         | AC Power Cord (North America Version)   | \$0.00              | \$0.00              |
| 290        | 20       | IAP-215-US       | Aruba Instant IAP-215 Wireless Access Point, 802.11n/ac, 3x3:3, dual radio, integrated antennas ? Restricted regulatory domain: United States   | \$208.85            | \$4,177.00          |
| 300        | 100      | LIC-K12-1        | Aruba AP, PEF and RFP Bundle. Adds one each of LIC-AP, LIC-PEF and LIC-RFP license to any K-12 bundle. Includes one year of ArubaCare support.  | \$34.65             | \$3,465.00          |
| 310        | 1700     | LIC-AW           | Airwave License for One (1) device. Includes RAPIDS and VisualRF. Order in multiples of this license SKU based on the desired device count to be supported in Airwave deployment. License supported from Airwave 8.0.8.2 release onwards. | \$15.75             | \$26,775.00         |
| 320        | 100      | ON3-LIC-K12-1    | STANDARD SPPT FOR LIC-K12-1 (additional 2 YR support to bundle, 3 YR total)   | \$23.63             | \$2,363.00          |
| 330        | 2        | EN3-CP-HW-25K    | NBD SUPPORT FOR CP-HW-25K (3 YEAR)  | \$13,267.80         | \$26,535.60         |
| 340        | 2        | EN3-LIC-CP-GM-1K | SUPPORT FOR LIC-CP-GM-1K (3 YEAR)   | \$2,447.55          | \$4,895.10          |
| 350        | 1        | EN3-7240-US      | ARUBACARE NBD SUPPORT FOR 7240-US (3 YEAR)  | \$7,772.63          | \$7,772.63          |
| 360        | 1        | EN3-7205-US      | NBD SUPPORT FOR 7205-US (3 YEAR)  | \$2,655.45          | \$2,655.45          |
| 370        | 1700     | EN3-LIC-AW       | EDU Support FOR LIC-AW (3 YEAR)   | \$15.36             | \$26,112.00         |

|                   |                     |
|-------------------|---------------------|
| <b>SubTotal</b>   | <b>\$199,073.96</b> |
| <b>Tax</b>        | <b>TBD</b>          |
| <b>Freight</b>    | <b>TBD</b>          |
| <b>GrandTotal</b> | <b>\$199,073.96</b> |

**Notes:**

|   |            |  |
|---|------------|--|
| 1 | 521510-003 | Aruba WSCA Contract Number: 7-14-70-03 |
| 2 | 521510-003 | Ground shipping is included            |

The information contained in this investment proposal is privileged, confidential, and protected from disclosure to individuals that are not the intended recipient or agents of the intended recipient.