Dasher Technologies

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About Dasher

- Woman-owned business founded in 1998
- Silicon Valley HQ with offices in Oregon, Alabama & Florida
- Over 37,000 sq. ft. of lab, integration and warehouse space
- 71+ Employees
- 150+ technical certifications
- 2-to-1 engineer-to-account executive ratio (6 Sales at HQ)
- 23 Engineers spread across all US offices
  - 14 in Campbell
- https://www.youtube.com/watch?v=H4pEeMWdvhk
- CRN Tech Elite 250, CRN Solution Provider 500
- Inc. 5000 : America's Fastest Growing…

Why Dasher?

▸ Solution Focused, not just point products

▸ Highly certified and experienced

▸ Full lifecycle engineering and support partnership

▸ Flexible consulting offerings

▸ Wide set of product offerings, representing the best-of-breed in each category we provide

▸ Services

  ◦ Assess client environments
  ◦ Plan & design solutions
  ◦ Integrate at our site
  ◦ Implement at customer locations

Dasher 2015 & 2016 Focus Areas…

- Security
- Wireless and Mobility
- Flash Storage
- Big Data & Big Storage
- Virtualization (VMWare and OpenStack)
- 10G and 40G networking

Start right with diagnostics

Dasher Solution Architects
- Assess the business demands on your IT
- Diagnose the health of your data center
- Prescribe the right data center or public cloud solutions
- To meet your goals, plans and objectives

for optimal business outcomes.

Dasher Awards

Dasher's Integration Center

Over 37,000 sq. ft. dedicated to integration, staging, repair services and warehouse space.

- ◦ Hardware pre-assembly and testing
- ◦ Custom OS and environment configurations
- ◦ Authorized repair partner

Dasher Demo Lab

▶ Over 1100 sqft of combined Demo and POC lab space, redundant 50 Mbps circuits and 30kVA UPS

▶ Multi-vendor environment featuring the latest technology
  ◦ Converged solutions
  ◦ Cloud infrastructure
  ◦ Storage
  ◦ Networking
  ◦ Severs solutions
  ◦ Management and automation solutions

▶ Dasher's Demo Lab is available for
  ◦ Live Demos (Hardware, and end-to-end solutions)
  ◦ Proof-of-Concept testing
  ◦ Vendor Interop testing
  ◦ Performance benchmark testing
  ◦ Troubleshooting and problem solving

▶ Dasher Demo Centers
  ◦ Campbell, CA
  ◦ Birmingham, AL
  ◦ Portland, OR

Dasher's Engineering Services

| ASSESS | PLAN & DESIGN | IMPLEMENT | TRAIN | OPTIMIZE |

- Assessments
  - Networking
  - Wireless
  - Servers
  - Storage
  - Virtualization
- Architecture
- Roadmap
- Project Mgt.
- Configuration

- Hardware Integrations
- Start-Up Service
- Imaging Service
- Cloud On-boarding
- Cloud Off-boarding
- Public and Private Clouds
- Complete Rack Integrations
- Asset Tagging, MAC address

- Custom Hardware Builds
- Firmware configuration
- Software Installs
- Customized Training
- Hardware Deployments
- Virtualization Solutions
- OpenStack Solutions

- Quarterly Reviews
- NDA Roadmaps
- Support Escalations

Our clients are leaders

Dasher Solutions