



Houghton Mifflin Harcourt

Proposal #008987435

Prepared For

Mt Diablo Unified School Dist

1936 Carlotta Dr
Concord CA 94519

Attention:
Katrina Samoa
samoak@mdusd.org

For the Purchase of:

Comprehensive English 3D Proposal

Prepared By
Jessica Clifton
jessica.clifton@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hnhco.com/common/terms-conditions>

Coupon Code: PRODPB20

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

Attention:
Katrina Samoa
samoak@mdusd.org

HMH Confidential and Proprietary

Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

Proposal for Mt Diablo Unified School Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<u>ALD A - MS - English 3D Course A Volume 1</u>						
Student						
1820454	9780358650010 2021 Writable for English 3D Student License Digital 8 Year Grades 4-12 <small>Includes: 2021 Writable for English 3D Digital Student Resources 8 Year Implementation Success</small>	\$64.00	450	\$28,800.00		\$28,800.00
1833414	9780358730743 English 3D Digital Access Student Subscription 8 Year <small>Includes: English 3D Student Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Implementation Success</small>	\$240.00	450	\$108,000.00		\$108,000.00
1815354	9780358611905 English 3D Course A Volume 1 Language & Writing Portfolio 5 Year Print	\$100.00	450	\$45,000.00		\$45,000.00
1815046	9780358609490 English 3D Course A Volume 1 Issues Book	\$15.00	450	\$6,750.00		\$6,750.00
Total for Student				\$188,550.00		
Teacher						
1815051	9780358609544 English 3D Course A Volume 1 Teaching Guide	\$350.00	25	\$8,750.00		\$8,750.00
1820462	9780358650096 2021 Writable for English 3D Teacher License Digital 8 Year Grades 4-12 <small>Includes: 2021 Writable for English 3D Digital Teacher Resources 8 Year Access to Teacher's Corner</small>	\$1,768.00	25	\$44,200.00	\$44,200.00	
1833422	9780358730828 English 3D Digital Access Teacher Subscription 8 Year <small>Includes: English 3D Teacher Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Access to Teacher's Corner</small>	\$440.00	25	\$11,000.00	\$11,000.00	
Total for Teacher				\$8,750.00		
Total for ALD A - MS - English 3D Course A Volume 1				\$197,300.00		
<u>ALD B - MS - English 3D Course A Volume 2</u>						
Student						
1820454	9780358650010 2021 Writable for English 3D Student License Digital 8 Year Grades 4-12 <small>Includes: 2021 Writable for English 3D Digital Student Resources 8 Year Implementation Success</small>	\$64.00	385	\$24,640.00		\$24,640.00
1833414	9780358730743 English 3D Digital Access Student Subscription 8 Year <small>Includes: English 3D Student Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Implementation Success</small>	\$240.00	385	\$92,400.00		\$92,400.00
1815355	9780358611912 English 3D Course A Volume 2 Language & Writing Portfolio 5 Year Print	\$100.00	385	\$38,500.00		\$38,500.00
1815047	9780358609506 English 3D Course A Volume 2 Issues Book	\$15.00	385	\$5,775.00		\$5,775.00
Total for Student				\$161,315.00		
Teacher						
1815052	9780358609551 English 3D Course A Volume 2 Teaching Guide	\$350.00	23	\$8,050.00		\$8,050.00
1820462	9780358650096 2021 Writable for English 3D Teacher License Digital 8 Year Grades 4-12 <small>Includes: 2021 Writable for English 3D Digital Teacher Resources 8 Year Access to Teacher's Corner</small>	\$1,768.00	23	\$40,664.00	\$40,664.00	
1833422	9780358730828 English 3D Digital Access Teacher Subscription 8 Year <small>Includes:</small>	\$440.00	23	\$10,120.00	\$10,120.00	
Coupon Code: PRODPB20		Attention: Katrina Samoak samoak@mdusd.org		Send Orders to: orders@hmhco.com FAX: 800-269-5232		
Send Check Payments to: Houghton Mifflin Harcourt Publishing Company 14046 Collections Center Drive Chicago, IL 60693		HMH Confidential and Proprietary				
008987435		Sold:0000314671 Ship:0000314671		Page 2 of 8		Please submit this form with your purchase order

Proposal for Mt Diablo Unified School Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
English 3D Teacher Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Access to Teacher's Corner						
Total for Teacher				\$8,050.00		
Total for ALD B - MS - English 3D Course A Volume 2				\$169,365.00		
<u>ALD C - MS - English 3D Course B Volume 1</u>						
Student						
1820454	9780358650010	2021 Writable for English 3D Student License Digital 8 Year Grades 4-12	\$64.00	385	\$24,640.00	\$24,640.00
Includes: 2021 Writable for English 3D Digital Student Resources 8 Year Implementation Success						
1833414	9780358730743	English 3D Digital Access Student Subscription 8 Year	\$240.00	385	\$92,400.00	\$92,400.00
Includes: English 3D Student Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Implementation Success						
1815356	9780358611929	English 3D Course B Volume 1 Language & Writing Portfolio 5 Year Print	\$100.00	385	\$38,500.00	\$38,500.00
1815048	9780358609513	English 3D Course B Volume 1 Issues Book	\$15.00	385	\$5,775.00	\$5,775.00
Total for Student				\$161,315.00		
Teacher						
1815053	9780358609568	English 3D Course B Volume 1 Teaching Guide	\$350.00	23	\$8,050.00	\$8,050.00
1820462	9780358650096	2021 Writable for English 3D Teacher License Digital 8 Year Grades 4-12	\$1,768.00	23	\$40,664.00	\$40,664.00
Includes: 2021 Writable for English 3D Digital Teacher Resources 8 Year Access to Teacher's Corner						
1833422	9780358730828	English 3D Digital Access Teacher Subscription 8 Year	\$440.00	23	\$10,120.00	\$10,120.00
Includes: English 3D Teacher Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Access to Teacher's Corner						
Total for Teacher				\$8,050.00		
Total for ALD C - MS - English 3D Course B Volume 1				\$169,365.00		
<u>ALD A - HS - English 3D Course B Volume 2</u>						
Student						
1820454	9780358650010	2021 Writable for English 3D Student License Digital 8 Year Grades 4-12	\$64.00	265	\$16,960.00	\$16,960.00
Includes: 2021 Writable for English 3D Digital Student Resources 8 Year Implementation Success						
1833414	9780358730743	English 3D Digital Access Student Subscription 8 Year	\$240.00	265	\$63,600.00	\$63,600.00
Includes: English 3D Student Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Implementation Success						
1815357	9780358611936	English 3D Course B Volume 2 Language & Writing Portfolio 5 Year Print	\$100.00	265	\$26,500.00	\$26,500.00
1815049	9780358609520	English 3D Course B Volume 2 Issues Book	\$15.00	265	\$3,975.00	\$3,975.00
Total for Student				\$111,035.00		
Teacher						
1815054	9780358609575	English 3D Course B Volume 2 Teaching Guide	\$350.00	15	\$5,250.00	\$5,250.00
<div style="display: flex; justify-content: space-between;"> <div style="width: 30%;"> <p>Coupon Code: PRODPB20</p> <p>Send Check Payments to: Houghton Mifflin Harcourt Publishing Company 14046 Collections Center Drive Chicago, IL 60693</p> </div> <div style="width: 30%; text-align: center;"> <p>Attention: Katrina Samoak samoak@mdusd.org</p> <p>HMH Confidential and Proprietary</p> </div> <div style="width: 30%; text-align: right;"> <p>Send Orders to: orders@hmhco.com FAX: 800-269-5232</p> </div> </div>						

Proposal for Mt Diablo Unified School Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1820462 9780358650096	2021 Writable for English 3D Teacher License Digital 8 Year Grades 4-12	\$1,768.00	15	\$26,520.00	\$26,520.00	
Includes: 2021 Writable for English 3D Digital Teacher Resources 8 Year Access to Teacher's Corner						
1833422 9780358730828	English 3D Digital Access Teacher Subscription 8 Year	\$440.00	15	\$6,600.00	\$6,600.00	
Includes: English 3D Teacher Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Access to Teacher's Corner						
Total for Teacher		\$5,250.00				

Total for ALD A - HS - English 3D Course B Volume 2 **\$116,285.00**

ALD B - HS - English 3D Course C

Student

1820454 9780358650010	2021 Writable for English 3D Student License Digital 8 Year Grades 4-12	\$64.00	265	\$16,960.00		\$16,960.00
Includes: 2021 Writable for English 3D Digital Student Resources 8 Year Implementation Success						
1833414 9780358730743	English 3D Digital Access Student Subscription 8 Year	\$240.00	265	\$63,600.00		\$63,600.00
Includes: English 3D Student Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Implementation Success						
1815358 9780358611943	English 3D Course C Language & Writing Portfolio 5 Year Print	\$100.00	265	\$26,500.00		\$26,500.00
1815050 9780358609537	English 3D Course C Issues Book	\$15.00	265	\$3,975.00		\$3,975.00
Total for Student		\$111,035.00				

Teacher

1815055 9780358609582	English 3D Course C Teaching Guide	\$350.00	15	\$5,250.00		\$5,250.00
1820462 9780358650096	2021 Writable for English 3D Teacher License Digital 8 Year Grades 4-12	\$1,768.00	15	\$26,520.00	\$26,520.00	
Includes: 2021 Writable for English 3D Digital Teacher Resources 8 Year Access to Teacher's Corner						
1833422 9780358730828	English 3D Digital Access Teacher Subscription 8 Year	\$440.00	15	\$6,600.00	\$6,600.00	
Includes: English 3D Teacher Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Access to Teacher's Corner						
Total for Teacher		\$5,250.00				

Total for ALD B - HS - English 3D Course C **\$116,285.00**

ALD C - HS - English 3D Course C

Student

1820454 9780358650010	2021 Writable for English 3D Student License Digital 8 Year Grades 4-12	\$64.00	265	\$16,960.00		\$16,960.00
Includes: 2021 Writable for English 3D Digital Student Resources 8 Year Implementation Success						
1833414 9780358730743	English 3D Digital Access Student Subscription 8 Year	\$240.00	265	\$63,600.00		\$63,600.00
Includes: English 3D Student Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Implementation Success						
1815358 9780358611943	English 3D Course C Language & Writing Portfolio 5 Year Print	\$100.00	265	\$26,500.00		\$26,500.00

Coupon Code: PRODPB20

Attention:
Katrina Samoak
samoak@mdusd.org

Send **Orders** to:
orders@hmhco.com
FAX: 800-269-5232

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

HMH Confidential and Proprietary

Proposal for Mt Diablo Unified School Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1815050	9780358609537 English 3D Course C Issues Book	\$15.00	265	\$3,975.00		\$3,975.00
Total for Student		\$111,035.00				
Teacher						
1815055	9780358609582 English 3D Course C Teaching Guide	\$350.00	15	\$5,250.00		\$5,250.00
1820462	9780358650096 2021 Writable for English 3D Teacher License Digital 8 Year Grades 4-12	\$1,768.00	15	\$26,520.00	\$26,520.00	
Includes: 2021 Writable for English 3D Digital Teacher Resources 8 Year Access to Teacher's Corner						
1833422	9780358730828 English 3D Digital Access Teacher Subscription 8 Year	\$440.00	15	\$6,600.00	\$6,600.00	
Includes: English 3D Teacher Technology Subscription 8 Year (English 3D Courses: Grades K-1 Vol 1, Grades 2-3 Vol 1, A1, A2, B1, B2, C, Language Launch 1, Language Launch 2) Access to Teacher's Corner						
Total for Teacher		\$5,250.00				
Total for ALD C - HS - English 3D Course C				\$116,285.00		

Warehouse

Student Books

1815342	9780358611783 English 3D Course A Volume 1 Language & Writing Portfolio 3 Year Print	\$60.00	70	\$4,200.00		\$4,200.00
1815344	9780358611806 English 3D Course B Volume 1 Language & Writing Portfolio 3 Year Print	\$60.00	70	\$4,200.00		\$4,200.00
1815346	9780358611820 English 3D Course C Language & Writing Portfolio 3 Year Print	\$60.00	70	\$4,200.00		\$4,200.00
1815046	9780358609490 English 3D Course A Volume 1 Issues Book	\$15.00	70	\$1,050.00		\$1,050.00
1815050	9780358609537 English 3D Course C Issues Book	\$15.00	70	\$1,050.00		\$1,050.00
1815343	9780358611790 English 3D Course A Volume 2 Language & Writing Portfolio 3 Year Print	\$60.00	70	\$4,200.00		\$4,200.00
1815345	9780358611813 English 3D Course B Volume 2 Language & Writing Portfolio 3 Year Print	\$60.00	70	\$4,200.00		\$4,200.00
1815048	9780358609513 English 3D Course B Volume 1 Issues Book	\$15.00	70	\$1,050.00		\$1,050.00
1815047	9780358609506 English 3D Course A Volume 2 Issues Book	\$15.00	70	\$1,050.00		\$1,050.00
1815049	9780358609520 English 3D Course B Volume 2 Issues Book	\$15.00	70	\$1,050.00		\$1,050.00
Total for Student Books		\$26,250.00				

Teacher Guides

1815051	9780358609544 English 3D Course A Volume 1 Teaching Guide	\$350.00	5	\$1,750.00		\$1,750.00
1815052	9780358609551 English 3D Course A Volume 2 Teaching Guide	\$350.00	5	\$1,750.00		\$1,750.00
1815053	9780358609568 English 3D Course B Volume 1 Teaching Guide	\$350.00	5	\$1,750.00		\$1,750.00
1815054	9780358609575 English 3D Course B Volume 2 Teaching Guide	\$350.00	5	\$1,750.00		\$1,750.00
1815055	9780358609582 English 3D Course C Teaching Guide	\$350.00	5	\$1,750.00		\$1,750.00
Total for Teacher Guides		\$8,750.00				

Total for Warehouse **\$35,000.00**

Professional Services

Implementation Success Plan

1798613	9780358470359 Getting Started: Introduction to English 3D on Ed K-12 Live Online 2-Hour	\$800.00	3	\$2,400.00	\$480.00	\$1,920.00
1798613	9780358470359 Getting Started: Introduction to English 3D on Ed K-12 Live Online 2-Hour	\$800.00	3	\$2,400.00	\$2,400.00	

This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.

Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their

Coupon Code: PRODPB20

Attention:
Katrina Samoak
samoak@mdusd.org

Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

HMH Confidential and Proprietary

Proposal for Mt Diablo Unified School Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1820924	<p>grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.</p> <p>9780358652991 Getting Started: Introduction to Writable for English 3D Live Online 2-Hour Grade 4-12</p> <p>This session walks teachers through how to use Writable in their classroom to improve writing with flexible tools that guide students to develop purposeful drafts, incorporate personalized feedback, and produce writing that shines.</p> <p>This initial session is the first step on the way to a successful first 30 days. Additional training and support will be provided via Teacher's Corner on Ed. There, teachers will access a guided learning pathway based on their HMH program(s), grade level and implementation timeline. A recommended sequence of live sessions and on-demand interactive media and videos will help teachers plan, teach and assess learning using their new HMH program.</p> <p>Note: To ensure a successful training, please schedule this session after teachers are rostered on Ed, HMH teaching and learning platform.</p>	\$800.00	2	\$1,600.00	\$1,600.00	
Total for Implementation Success Plan				\$1,920.00		
Leader Support for English 3D						
1852470	<p>9780358841814 English 3D Leader Success Live Online 1-Hour Grades K-12</p>	\$400.00	1	\$400.00	\$400.00	
Total for Leader Support for English 3D				\$0.00		
Getting Started						
1583613	<p>9780544329928 English 3D on Ed Getting Started In-Person (Two, 3 HR Sessions) 6-Hour Grades K-12</p> <p>This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to one teacher group in the morning and a different group in the afternoon.</p> <p>Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.</p>	\$4,200.00	6	\$25,200.00	\$5,040.00	\$20,160.00
Total for Getting Started				\$20,160.00		
Total for Professional Services				\$22,080.00		

Coupon Code: PRODPB20

Attention:
Katrina Samoa
samoak@mdusd.org

Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

HMH Confidential and Proprietary

Proposal for Mt Diablo Unified School Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
------	-------	-------	----------	------------------------	-------------------------	----------------------------

<i>Total Savings:</i>		\$262,048.00
<i>Subtotal Purchase Amount:</i>		\$941,965.00
<i>Shipping & Handling:</i>		\$86,517.42
<i>Estimated Sales Tax per site shipping:</i>		\$37,374.72
<hr/> <i>Total Cost of Proposal (PO Amount):</i>		\$1,065,857.14

Coupon Code: PRODPB20

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

Attention:
Katrina Samoa
samoak@mdusd.org

HMH Confidential and Proprietary

Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

Total Cost of Proposal (PO Amount): \$1,065,857.14

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
Mt Diablo USD	Mt Diablo USD
1936 Carlotta Dr	1936 Carlotta Dr
Concord, CA 94519-1358	Concord, CA 94519-1358
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 3/26/2024

Proposal Expiration Date: 6/30/2024



Houghton Mifflin Harcourt

Coupon Code: PRODPB20

Attention:
Katrina Samoa
samoak@mdusd.org

Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

HMH Confidential and Proprietary