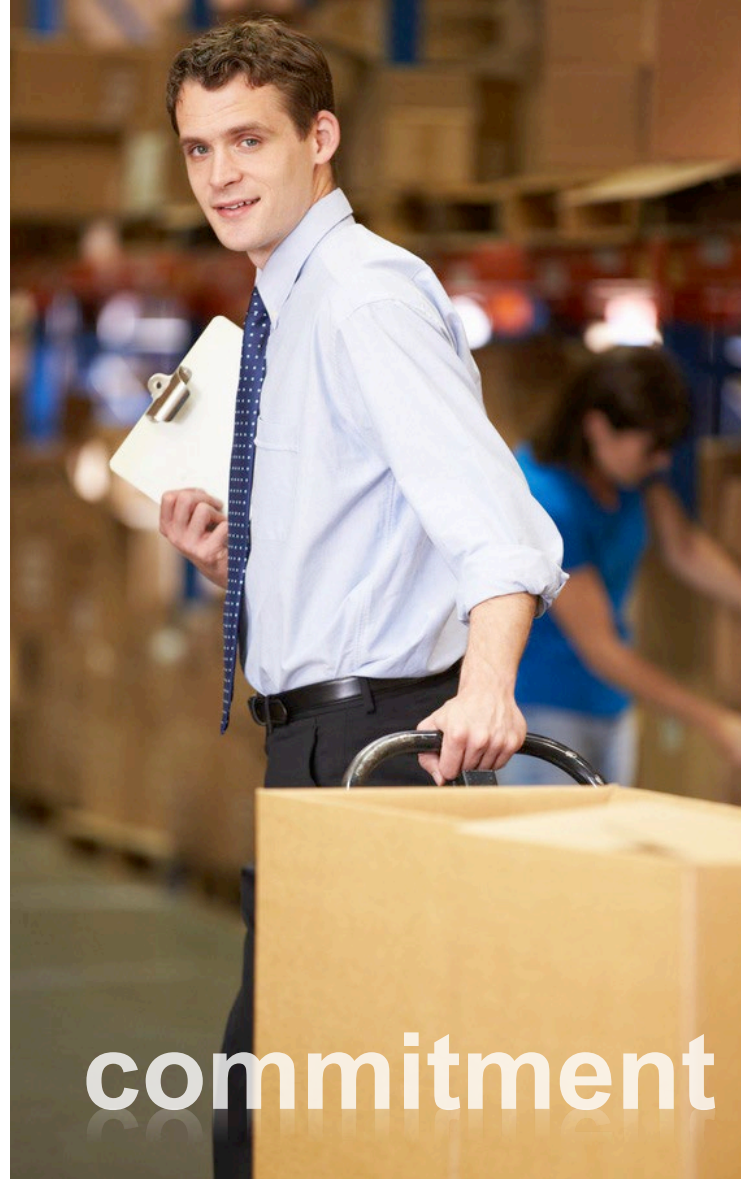


**WAXIE**  <sup>®</sup>  
SANITARY SUPPLY



trust



commitment



integrity



**MT. DIABLO**  
UNIFIED SCHOOL DISTRICT

The Most Trusted Name In Clean.  
Since 1945.

# WAXIE

## PROPOSAL & RECOMMENDED DEPLOYMENT PLAN

experience

knowledge

leadership  
+ trust



# WET AREA – DAILY RECOMMENDATION



Lithium - \$4,850

Corded - \$3,900



WAXIE-Green SOLSTA 330 Fresh Mist Liquid Microbes is ECOLOGO CCD-110/UL 2792 Certified and CACC certified. It is a high-performance odor control, degreasing cleaning solution. Contains useful microorganisms that digest and penetrate dirt buildup, grease and grime. Product attacks malodors at their source. It is a concentrated, biodegradable, non-hazardous, liquid that can be used on a variety of surfaces, such as carpets, pet stains, trash bins, garbage containers, urinals and floor surfaces not harmed by water.

Kleenline Pro VERSA 12 Li No Touch Cleaning Caddy is designed as a VERSAtile whole building no-touch cleaning machine and is now available with Lithium-Ion batteries. Designed with all the same great features of the original VERSA (577535) the VERSA II has a 12-gal water tank and is designed for smaller areas. Designed for soil and bacteria removal in restrooms, the VERSA II works great in maintaining cleanliness in other areas of the building as well. VERSA II ensures fresh solution and rinse water, which prevents cross contamination resulting in clean, safe and healthy work environments. VERSA II equips the custodian for any school cleaning task - it will support a multitude of cleaning challenges from vacuuming, washing floors and walls, to cleaning locker rooms. It converts to a complete carpet care cleaning machine for vacuuming, spotting and extracting. VERSA II will clean virtually any area within a commercial building. Tools included are: 2-Piece Aluminum wand, 14-inch Squeegee head, blow nozzle, window squeegee, metering tip kit, 15-gallon tote bag, video and placard training materials

\*Pricing is based on 53 units & valid for 30 days



# OUR PROCESS – WHAT IS INCLUDED



## PROGRAM DEPLOYMENT

- Recommending phased deployment:
  - Example:
    - **Phase 1:** Elementary
    - **Phase 2:** Middle
    - **Phase 3:** High
- Full SOP development, training & deployment.
- Local service & in-service training.
- Training tablets with all Versa units.
- All deployments plans to be supported through SmartSheet.

**Cost: \$0.00**

## DISTRIBUTION

- Tailored distribution plan & tracking to be developed.
- Recommending we align consolidated delivery by phase.
- Additional supplies and items can be to each school or to warehouse.

**Cost: \$0.00**

## TRAINING

- 3-Step Training Process per Phase:
  - **Step 1:** Virtual Training & recording for additional employee viewing.
  - **Step 2:** Deployment onsite training by Phase.
  - **Step 3:** SOP, Training Videos, & Training Tablets for current + future Employees.

**Cost: \$0.00**





“ we don't just deliver the box, we know **what's in it, what it does,** and **how to use it** ”

*Charles Woy*

Chairman & CEO, WAXIE



**WAXIE Delivers** Peace of Mind

DESCRIPTION	PRICE	QT	SUBTOTAL
KLEENLINE PRO VERSA 12 CORDERD CLEANING CA	\$ 3,900.00	53	\$ 206,700.00
SOLSTA 330	\$ 170.00	106	\$ 18,020.00
		<b>SUBTOTAL</b>	\$ 224,720.00
		<b>EST. TAX</b>	\$ 21,910.20
		<b>TOTAL</b>	\$ <b>246,630.20</b>