

**Mt. Diablo Unified School District**  
**1936 Carlotta Drive Concord, CA94519**  
**(925) 682-8000**

**AFTER-SCHOOL**  
**PROGRAM PROPOSAL**  
**2025**  
**Spring & Summer**

The Company will connect the school district with coaches and instructors to conduct after-school programs and camps at the district's Middle School sites.

HOKALI will also

Middle Schools:

**El Dorado:** 1750 West Street, Concord CA94521

**Holbrook (6th-8th):** 3333 Ronald Way, Concord, CA94519

**Oak Grove:** 2050 Minert Road, Concord, CA94518

**Riverview:** 205 Pacifica Ave Bay Point, CA94565

- During the spring and summer sessions, each participating school site will receive one lunchtime activity demo and a student recruitment booth. Specific dates and times will be mutually agreed upon between HOKALI and the CARES Expanded Learning Program at a later date.
- During the spring and summer sessions, each school site will participate in one sports showcase. Specific dates and times will be mutually agreed upon between HOKALI and the CARES Expanded Learning Program at a later date.
- HOKALI w/Videographer will be recording and taking photos of each activity to highlight the sports program. All media will be shared with CARES Expanded Learning Program. HOKALI will not charge the school district for this service.

- Specific activities will be mutually agreed upon between HOAKLI and CARES Expanded Learning Program based on student interest and availability (Soccer, Basketball, Volleyball, Flag Football, Tennis, Running and Pickleball).

## SPRING PROPOSAL:

### Activities:

**Sport #1:** 24 hours at each site (96 hours in total)

**Sport #2:** 24 hours at each site (96 hours in total)

The sports will be 2 from the following list: **Soccer/ Basketball/ Tennis/ Running/ Pickleball/ Volleyball or Flag Football.**

### Start date:

April 21st, 2025

### End date:

June 2nd, 2025

---

### PROGRAM SCHEDULE:

- 6-week program
  - 2 different activities per site per week from Monday to Thursday: Soccer & Basketball / Volleyball or Flag Football
  - 2 hours at each site of 1 activity each day: 1 hour of activity, 30-minute arrival in advance, and a 30-minute wrap-up afterward
  - 192 hours in total
  - Lunchtime demos will be 90 minutes per activity per site - 12 hours in total at all 4 middle schools
-

**El Dorado Middle****Spring Activities:**

- Soccer
- Volleyball

**Holbrook Language Academy****Spring Activities:**

- Soccer
- Volleyball

**Oak Grove Middle****Spring Activities:**

- Soccer
- Volleyball

**Riverview Middle****Spring Activities:**

- Soccer
  - Volleyball
-

**Pricing breakdown:**

| Activities: | Sport #1                  | Sport # 2                 | TOTAL   |
|-------------|---------------------------|---------------------------|---------|
| El Dorado   | 5400\$ (225\$ x 24 hours) | 5400\$ (225\$ x 24 hours) | 10800\$ |
| Holbrook    | 5400\$ (225\$ x 24 hours) | 5400\$ (225\$ x 24 hours) | 10800\$ |
| Oak Grove   | 5400\$ (225\$ x 24 hours) | 5400\$ (225\$ x 24 hours) | 10800\$ |
| Riverview   | 5400\$ (225\$ x 24 hours) | 5400\$ (225\$ x 24 hours) | 10800\$ |
| TOTAL:      | 21600\$                   | 21600\$                   | 43200\$ |

- The total for 192 hours of afterschool classes at 4 Middle school sites will be 43.200\$.
- The total for 12 hours of lunchtime demos at the 4 Middle school sites will be 2700\$
- The total for 16 hours of showcase days at the 4 Middle school sites will be 3600\$
- **The overall cost for the spring program will be: 49.500\$**
- HOKALI will provide any missing or necessary materials that the district/schools are unable to supply.
- The maximum amount of students is 20 per hour per session.
- The district will provide a staff member at each hour of activity to help with class management.

# SUMMER PROPOSAL:

## Activities:

**Sport #1:** 24 hours at each site (96 hours in total)

**Sport #2:** 24 hours at each site (96 hours in total)

The sports will be 2 from the following list: **Soccer/ Basketball/ Tennis/ Running/ Pickleball/ Volleyball or Flag Football.**

## Start date:

June 4th, 2025

## End date:

June 30th, 2025

(Closed June 19th)

## **PROGRAM SCHEDULE:**

- 4-week program
- 2 activities per site per week (between Soccer/ Basketball/ Tennis/ Running/ Pickleball/ Volleyball or Flag Football)
- Each activity twice a week
- Monday to Friday
- 3 hours at each site each day: 1.5 hours of activity in the morning session, 1.5 hours of activity in the afternoon session
- 240 hours in total (60 per site)

## Example:

Monday/Wednesday/Friday: Soccer (3 hours a day)

Tuesday/Thursday: Basketball (3 hours a day)

---

**El Dorado Middle****Summer Activities:**

- Flag Football
- Basketball

**Holbrook Language Academy****Summer Activities:**

- Flag Football
- Basketball

**Oak Grove Middle****Summer Activities:**

- Flag Football
- Basketball

**Riverview Middle****Summer Activities:**

- Soccer
- Volleyball

**Pricing breakdown:**

| Activities: | Sport #1                  | Sport #2                  | TOTAL   |
|-------------|---------------------------|---------------------------|---------|
| El Dorado   | 5400\$ (225\$ x 24 hours) | 5400\$ (225\$ x 24 hours) | 10800\$ |
| Holbrook    | 5400\$ (225\$ x 24 hours) | 5400\$ (225\$ x 24 hours) | 10800\$ |
| Oak Grove   | 5400\$ (225\$ x 24 hours) | 5400\$ (225\$ x 24 hours) | 10800\$ |
| Riverview   | 5400\$ (225\$ x 24 hours) | 5400\$ (225\$ x 24 hours) | 10800\$ |
| TOTAL:      | 21600\$                   | 21600\$                   | 43200\$ |

- The total for 192 hours of summer camp classes at 4 Middle school sites will be 43.200\$.
- The total for 12 hours of lunchtime demos at the 4 Middle school sites will be 2700\$
- The total for 16 hours of showcase days at the 4 Middle school sites will be 3600\$
- **The overall cost for the summer program will be: 49.500\$**
- HOKALI will provide any missing or necessary materials that the district/schools are unable to supply.
- The maximum amount of students is 20 per hour per session.
- The district will provide a staff member at each hour of activity to help with class management.

- 
- **The final and overall cost for both spring and summer programs will equal: 99.000\$**

A handwritten signature in black ink, enclosed within a black rectangular border. The signature is stylized, starting with a large, sweeping 'V' shape, followed by a horizontal line, and ending with a small, distinct mark.

**By:** Ignacio Viau - Hokali, Inc CEO and Founder

**Address:** 2021 Fillmore St San Francisco, #2088, CA 94115, US