

July 2, 2020



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KOHLER GENERATOR SALES - SERVICE - PARTS - RENTALS

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REFERENCE: Mt. Diablo Unified School District
EMERGENCY GENERATOR SYSTEM
BCEW # 122209

Bay City Electric Works in conjunction with the Sourcewell/NJPA contract #120617-KOH is pleased to offer the following Kohler generator system for your use on the referenced project. This proposal includes the equipment and testing per your verbal request. The clarifications, technical exceptions and/or exclusions are noted within this proposal.

Major system components include:

One (1) UL2200 Listed Kohler model 100REOZJF diesel powered generator set, rated for standby duty at 102 KW, .8 PF, 128 KVA, 277/480 Volt, 3 phase, 4 wire, 60 Hertz, 1800 RPM, outdoor in weatherproof sound attenuated enclosure with .

100REOZJF with Sound Enclosure List Price - \$46,375.00
Sourcewell/NJPA Member Discount 39% - (\$18,086.25)
Sourcewell/NJPA Member Price, FOB Kohler, WI - \$28,288.75
Sales Tax – 8.75% (based on delivery to Grimes, CA) - \$2,475.27

KSS-AMTC-0100S Automatic Transfer Switch List Price - \$2,521.00
Sourcewell/NJPA Member Discount 30% - (\$756.30)
Sourcewell/NJPA Member Price, FOB Kohler, WI - \$1,764.70
Sales Tax – 8.75% (based on delivery to Grimes, CA) - \$154.41

100REOZJF-CP1 100REOZJF Generator Set
Includes the following:

GM81567-GA5	100REOZJF, 12V, 60HZ
222661	Nameplate Rating, Standby 130 Degree
GM19874-KA1	UL2200 Listing
GM63599-KA109	Seismic Certification
GM65599-KA10	Seismic Anchor Plates

13625 Danielson Street, Poway, CA 92064 (HQ)
860 Lawson Street, City of Industry, CA 91748
322 Lindbergh Avenue, Livermore, CA 94551
Phone – 866.938.8200 Fax – 619.938.8217 (SD)

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333708	Voltage,60Hz,277/480V,3Ph,4W,0.8PF
GM77931-MA4	Alternator & Mtg. 4R12X
GM66071-MA1	Cooling, Unit Mounted Radiator
GM80020-MA1	Air Intake, Standard Duty
GM104378-MA2	Controller, APM402 400A 3PH
GM104380-MA1-BLK	Control & Harness, APM402
GM75749-KA5	Accessory Inner Panel
GM87407-KA1	Enclosure, Sound, 80-100 JD - 69dB(A) @ 23 feet
GM95803-CA2	Fuel Tank 24-96 Hour Configurable
GM95803-3C	Fuel Tank 24 Hour Configurable
GM92051-KA1	Skid/State Tank, 215 Gallon
GM58956-KA70	Spill Cont, OSHPD/IBC, 5 Gal w/ 95% OPV
GM58956-KA65	Kit, Containment Extension
GM61276-KA8	Fuel Basin Sw, Top Mt, FDEP, TnkHgt 15"
GM61192-KA1	Panel, Fuel, Alarm
GM84330-KA3	Emergency Vent, Stack, 4" Npt
GM61332-KA2	Decal, NFPA 704 ID w/ plate
GM92023-KA2	Skid/Tank Mounting
GM71450-AA1	Software, Fuel Level & Fuel in Basin
GM75557-KA1	Block Heater, 1500W, 120V
256985	Battery,1/12V,650CCA,Wet
GM94447-KA1	Battery Charger, 12V, 10A
GM79104-KA1	Generator Heater, 120/240V, 200W
GM85971-KA1	APM402 Manual Speed Adjust
GM75749-KA9	Run Relay, 12V
GM75749-KA6	2Input/5Output
GM88179-CA1	Breaker 1 Components
GM79757-KA1	LCB, 200A, JDP, Therm Mag, 100%
GM85735-KA3	Mtg, LCB J-Frame, 175-225A 3-Pole, 4S
GM51870-KA1-KCB	Covers, 4S J-Box
GM51855-KA2	Neutral, 600A 4S
GM86123-KA1	Decals, Bonding and Phasing
GM39550-KA1	Flexible Fuel Lines
352374	Fuel Pressure Gauge
GM87179-KA1	Air Cleaner Restriction Indicator
GM80081-KA1	Closed Crankcase Vent, Std. A.C.
GM77356-KA3	Rodent Guard, Non CSA, 4RX
GM28625-KA1	Coolant in Genset 5 gals.
221886	Warranty, 5 Year Comprehensive
258811	Power Factor Test,0.8,3Ph Only
Miscellaneous	
PA-293906	Remote Emergency Stop Switch
GM81510-KP	Lit Kit, General Maint, 100REOZJF

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ATS1200-CP1 KSS-AMTC-0100S

Includes the following:

GM87000-CA4	KSS Contactors
GM30298	Contact,OT,Ser,0100A,3P,440-480V,None
GM21069-KA2	Door, Small ATS Secure
GM46732-KA1	Enclosure, 225A, Nema 1 & 3R
GM21070-KA1	Neutral, 40-200A. ATS
GM89839-MA2	MPAC 1200 - Standard Transition
GM22703-KA5	User Interface Cover
GM46888-KA1	Programmable Input/Output Module
GM59341-KA21	Seismic Cert. - KSS, 40-250A
GM46258-KA1	Input/Output Mounting Module Assembly
601-30-312	Packing material - ATS
GM51453	Warranty, 1 Year Standard

Miscellaneous

GM89326-KP	Lit Kit, ATS Production, KSS/KSP
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On-Site Start-up - \$2,500.00 Distributor List less 5% = \$2,375.00 – Sourcewell/NJPA Member Price

Freight \$3,000.00 – (estimated)

One (1) Year Maintenance Agreement including three (3) quarterly site inspections and One (1) annual service\$1,900.00 List less 5% - \$1,805.00

Jobsite inspection, initial startup, and initiation of warranty, by a Bay City Electric Works field technician during normal working hours Monday through Friday 7:00 a.m. to 4:00 p.m. Testing will utilize building load unless the specification states otherwise. Fuel for testing is excluded. Any jobsite orientation and training of operating personnel to be done at the time of startup.

Kohler limited generator warranty, effective from date of startup, for:
1 year or 2000 hours (whichever occurs first) as published in Kohler Brochure.

Kohler limited ATS warranty, effective from date of startup, for:
1 year as published in Kohler Brochure.

System Price: FOB Factory with freight allowed to your jobsite. Offloading and placement of equipment is excluded. All deliveries are Monday through Friday 7:00 a.m. to 4:00 p.m. Deliveries outside the normal business hours will be invoiced as necessary.

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AQMD Permit is not included. To be provided by others. Contact ProActive Consulting Group at 714-893-7900 for Permit application processing information and pricing.

ADDERS:

A PM Filter may be required as detailed below in "Quotation Notes." The jobsite address and generator location is not always sufficient to determine if one will be necessary. The generator needs to be further than 50 meters from the nearest "sensitive receptor" as defined below and further than 100 meters from the nearest K-12 school.

Quotation Notes:

1. Applicable taxes have not been included.
2. Air quality permit fees and compliance are excluded. Local air quality authorities may require a health risk study or environmental quality assessment. The cost for a health risk study is excluded.
3. Any additional equipment required as a result of the Air Quality Management District (AQMD or APCD) permit application will be quoted separately. Air quality requirements are ever changing and vary based on jobsite location. BCEW is quoting the latest Tier compliant generators to meet State and Federal regulations unless otherwise noted. It is the customer or end users responsibility to obtain all permits related to the installation and operation of the equipment quoted herein. *All permits must be obtained prior to installation of the equipment.*
4. Quotation will be held firm for 30 days. This quote may be modified and/or rescinded by BCEW at its sole discretion unless the quote is accepted before the expiration date.
5. On-site installation work is excluded.
6. Fuel, initial fuel fill and fuel for testing is excluded.

Terms and Conditions:

1. Terms of payment are net 30 days from factory shipment, upon approval of credit department.
2. Materials will be invoiced date of shipment from factory.
3. Acceptance of purchase order is based on materials quoted.
4. 1.5% per month on unpaid balance will be assessed if not paid within terms.
5. Terms for retention and liquidated damages will not be accepted.
6. The following charges may be assessed for cancellation of any order:
 - 10% of total order price if cancelled after we have provided submittals and prior to releasing for manufacture.
 - 25% of total order price if cancelled after release to order, or if the equipment is already on order with the factory.
 - 50% of total order price if cancelled less than 60 days before the scheduled shipped date.
 - 100% of total order price if cancelled after the equipment has shipped from the manufacturing plant.

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Lead Times:

1. Submittals can be provided within 10 working days from receipt of your order.
2. Current factory lead-time for the generator is 12 - 14 weeks from release for production.
3. Current factory lead time for the Automatic Transfer Switch is 8 - 10 weeks from written release for production.
4. If the particulate matter filter adder is required/selected it will add 2-3 weeks to the lead time of the generator.

We appreciate this opportunity to offer our equipment for your consideration. Please call if you have any questions or if I can help in any way. Bay City Electric Works wants to be your Generator System Supplier.

Best Regards,

Doug Tostenson
Industrial Sales Executive
916.844.4547 cell
dtostenson@bcew.com

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The authorized purchaser identified below accepts this proposal and agrees, upon acceptance of this contract by Bay City Electric Works, to purchase and pay for the equipment, accessories, and service in accordance with the terms and conditions set forth above.

Company name: _____

Purchaser name and title (please print): _____

Purchaser signature: _____

Date: _____ Purchase Order # _____

Delivery Date Requested by Purchaser: _____

If a delivery date is not provided, BCEW will postpone the release of product orders with its respective vendors until the date is provided in writing. It is the sole responsibility of the Purchaser to provide a delivery date within the current factory lead times.

PLEASE INCLUDE PRELIM INFORMATION WHEN ISSUING A PURCHASE ORDER.

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